



Q3 FY17 Investor Presentation

Omaxe - Vision & Mission

Vision

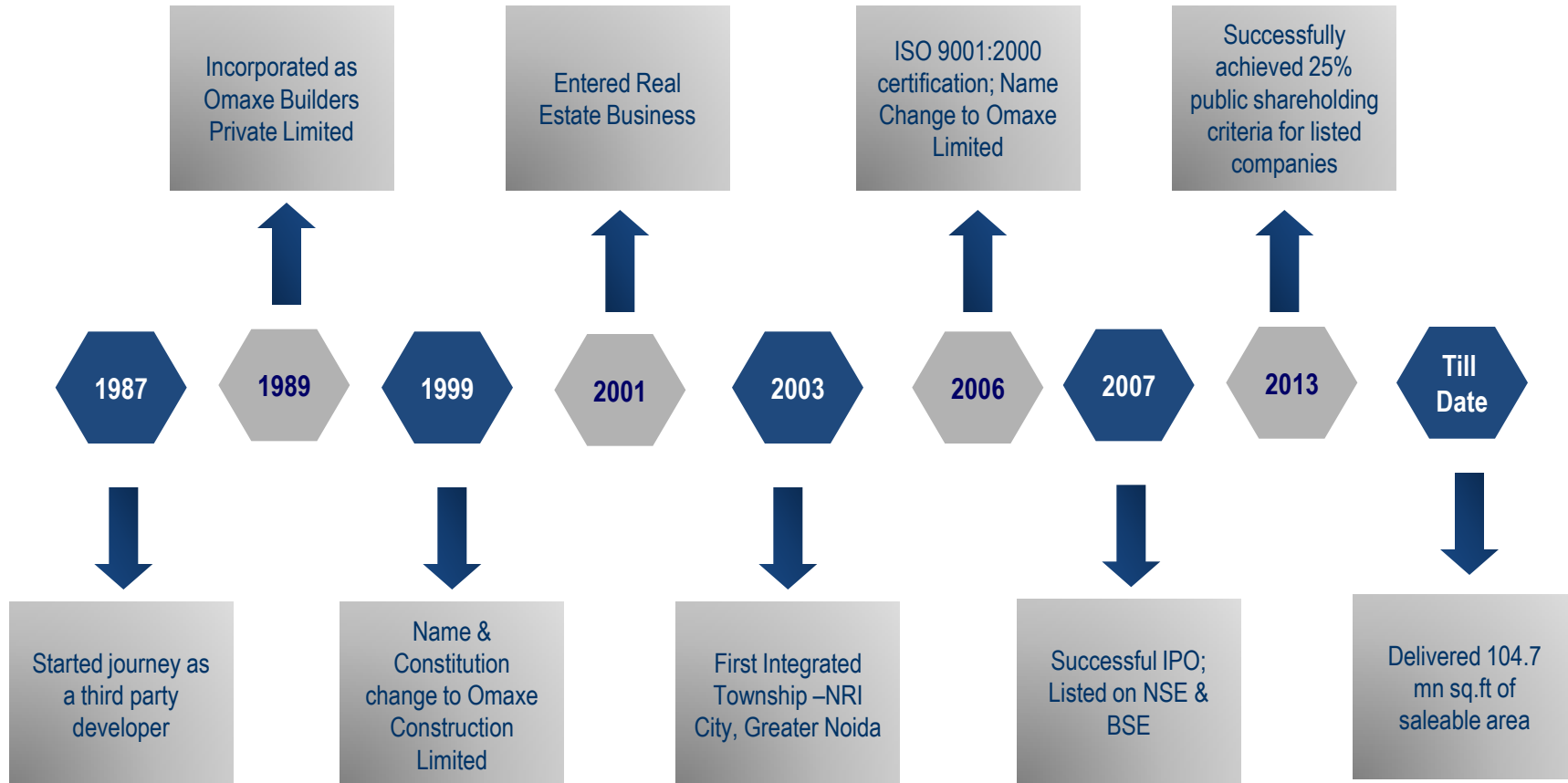
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 72.9 mn sq ft
(Delivered across 26 cities 8 states)**

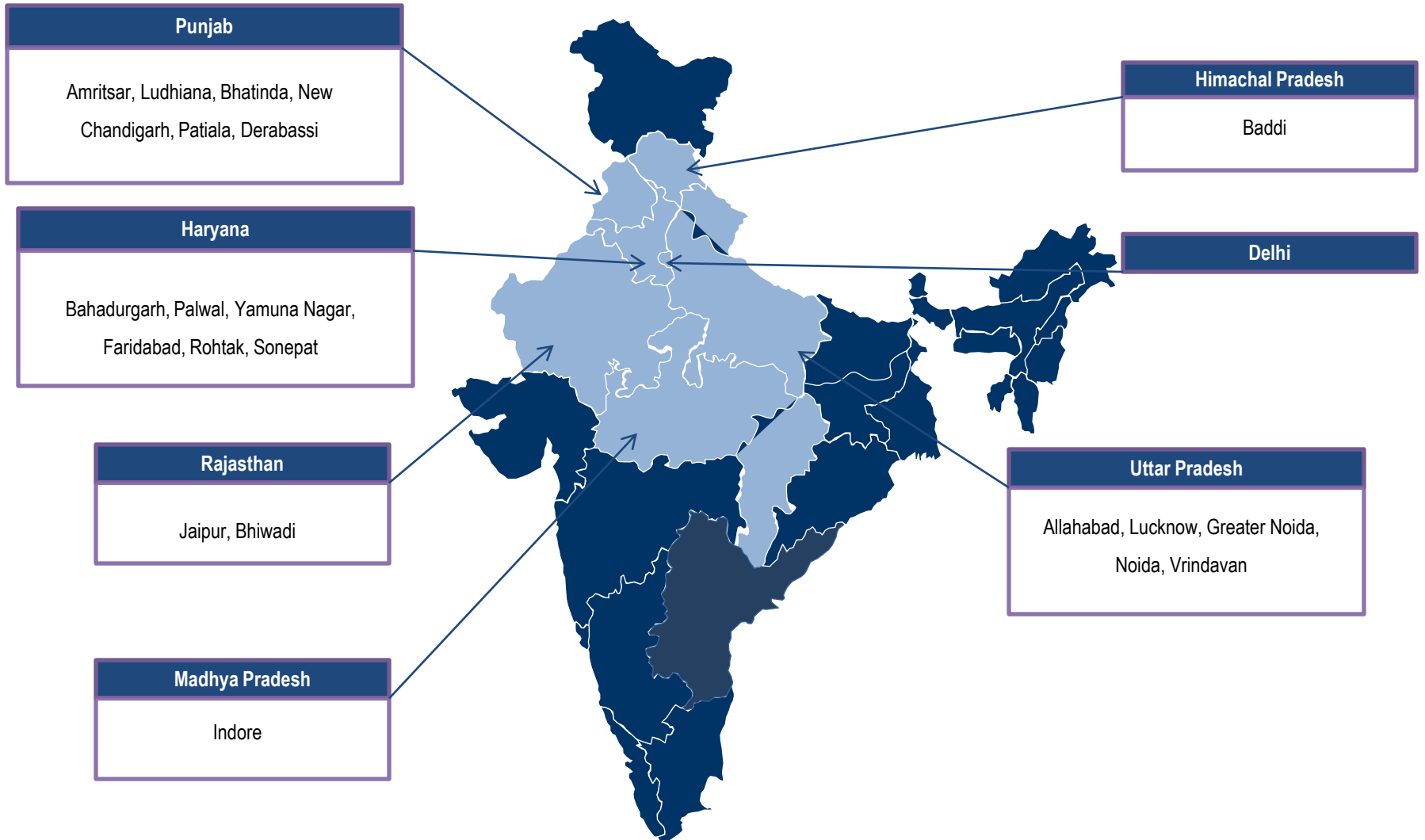
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,600

**No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO**

KEY FOCUS AREAS...

22 Cities in 7 States



Business Overview (Q3 FY17 vis-à-vis Q3 FY16)

	Q3 FY17	Q3 FY16	Change
Area Sold (mn sq.ft)	0.57	0.79	-28%
Value of Booking (Rs. Cr)	282	276	2%
Avg Rate psf (Rs. INR)	4955	3500	42%

Particular	Q3 FY17		Q3 FY16	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.47	202	0.73	221
Commercial	0.10	80	0.06	55
Total	0.57	282	0.79	276
Avg Rate psf (Rs. INR)	4955		3500	

Area delivered during the quarter is 1.03 mn sqft

Business Overview (9M FY 17 vis-à-vis 9M FY16)

	9M FY17	9M FY16	Change
Area Sold (mn sq.ft)	2.39	3.57	-33%
Value of Booking (Rs. Cr)	792	1335	-41%
Avg Rate psf (Rs. INR)	3318	3744	-11%

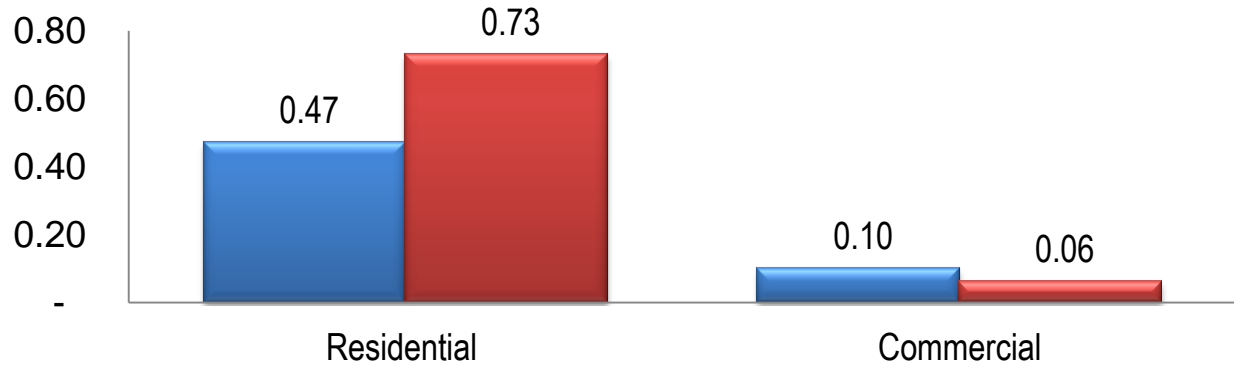
Particular	9M FY17		9M FY16	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.61	405	3.10	1115
Commercial	0.78	387	0.47	220
Total	2.39	792	3.57	1335
Avg Rate psf (Rs. INR)	3318		3744	

Area delivered during 9 months is 3.75 mn sqft

Business Operation (Q3 FY17 vis-à-vis Q3 FY16)

Area Booked (Mn Sqft)

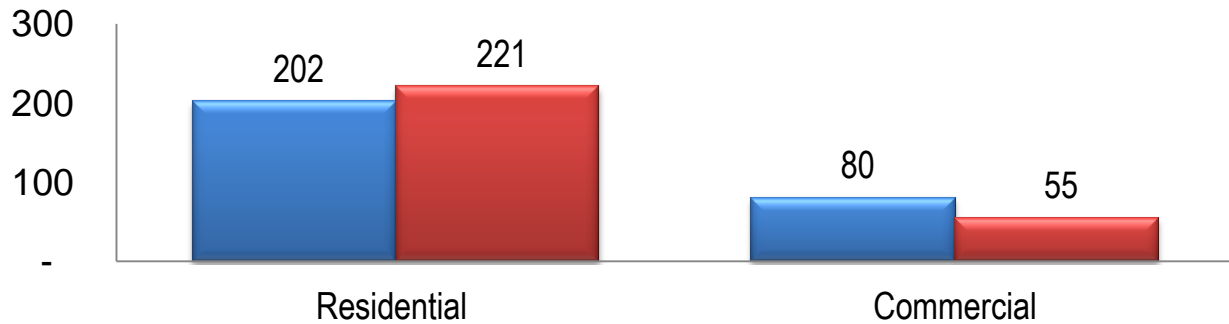
Q3 FY17
Area booked 0.57 mn sqft



■ Q3 FY17 ■ Q3 FY16

Value Of Booking (Rs in Cr)

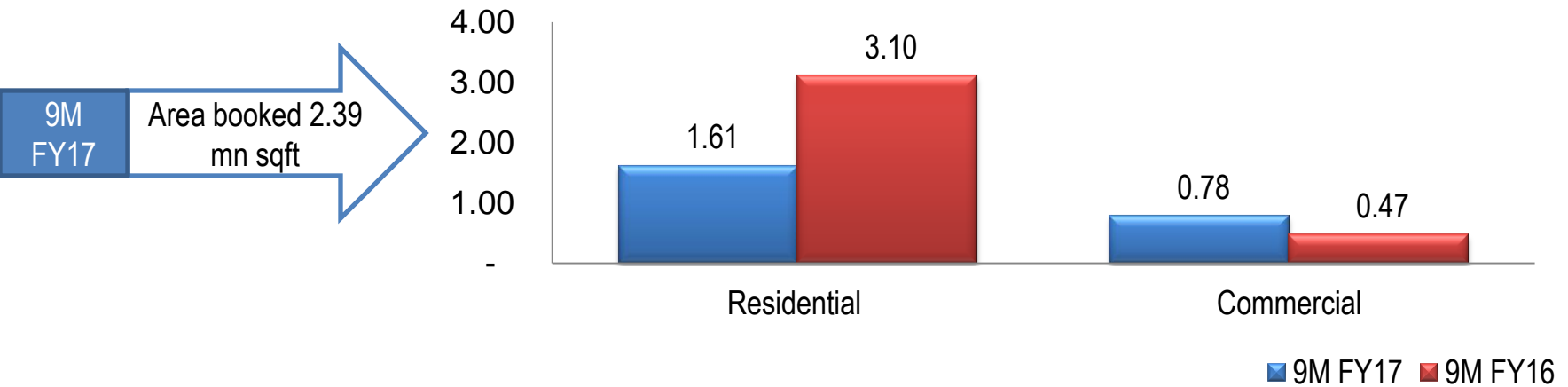
Q3 FY17
Value of booking 282Cr



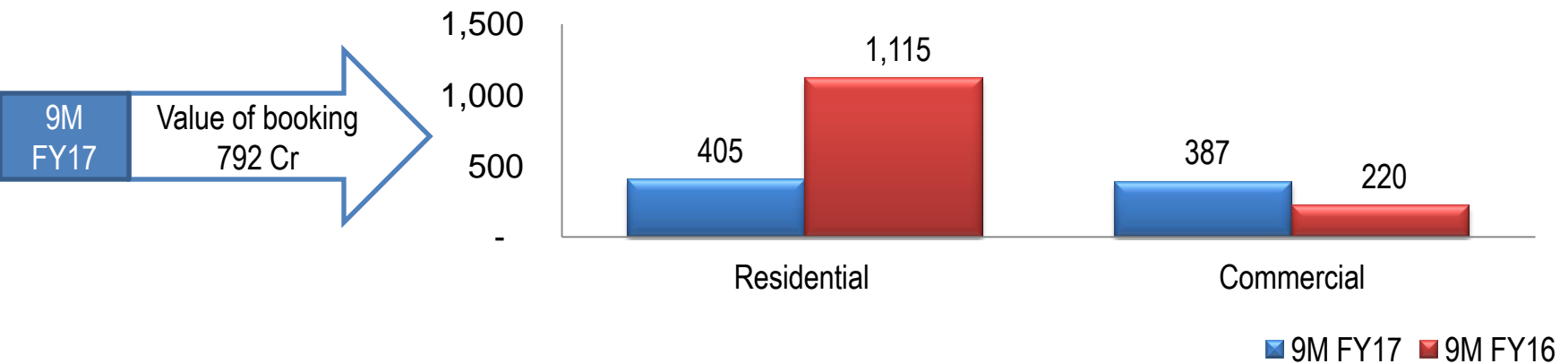
■ Q3 FY17 ■ Q3 FY16

Business Operation (9M FY 16 vis-à-vis 9M FY 15)

Area Booked (Mn Sqft)



Value Of Booking(Rs in Cr)



Financial Highlights

Results (Q3FY17 & 9MFY17)

Fig in Rs. Cr.

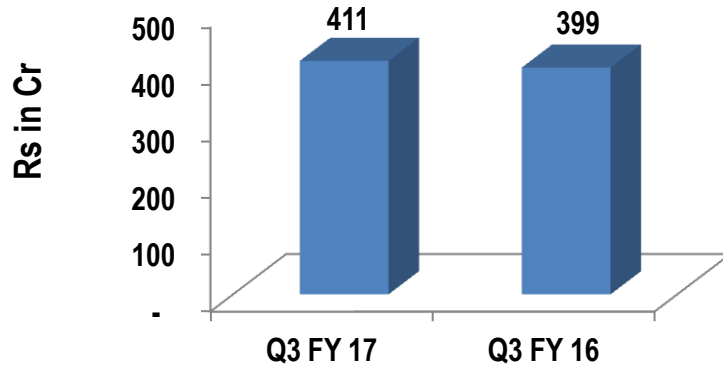
	Quarter Ended^			9 month period^		Year Ended*
	Q3 FY17	Q2 FY17	Q3 FY16	9MFY17	9MFY16	FY16
Turnover	411	327	399	1,175	1,010	1,668
EBIDTA	81	90	75	284	215	276
PBT	38	43	30	156	89	136
PAT	21	23	18	89	48	78
EPS (Diluted) INR	1.13	1.25	1.00	4.86	2.63	4.28

* As per Indian GAAP

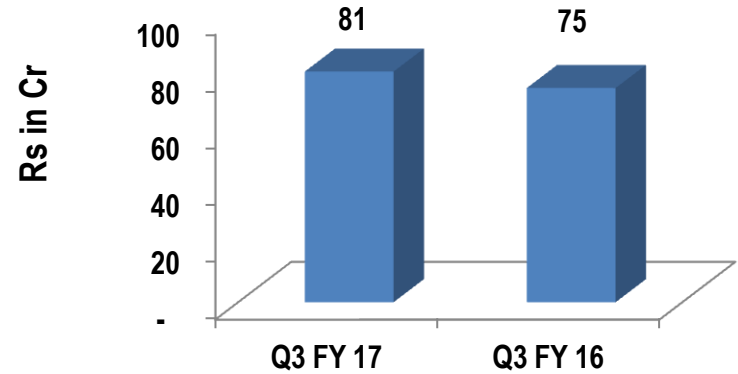
^ As per INDAS

Operational Glimpse (Q3 FY17 vis-à-vis Q3 FY16)

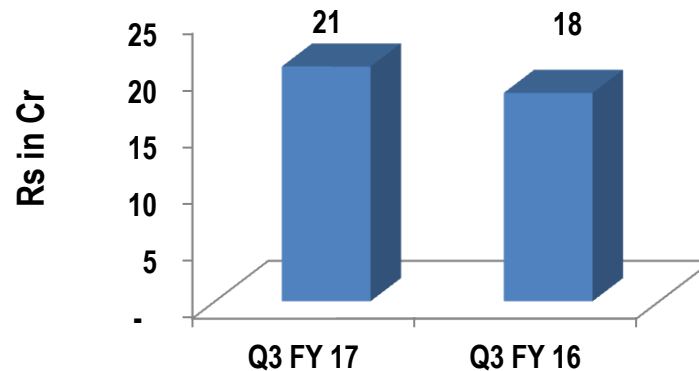
Income from Operation (Cr.)



EBITDA (Cr.)

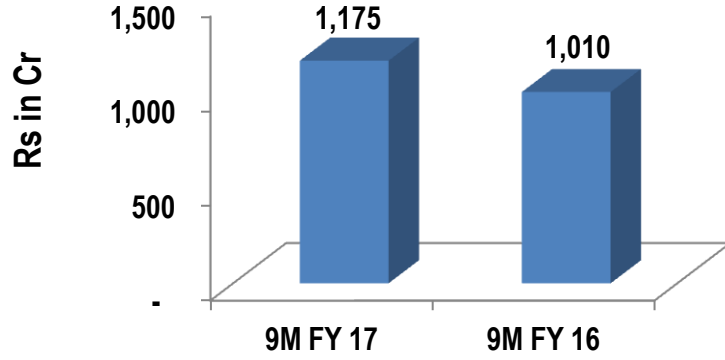


PAT (Cr.)

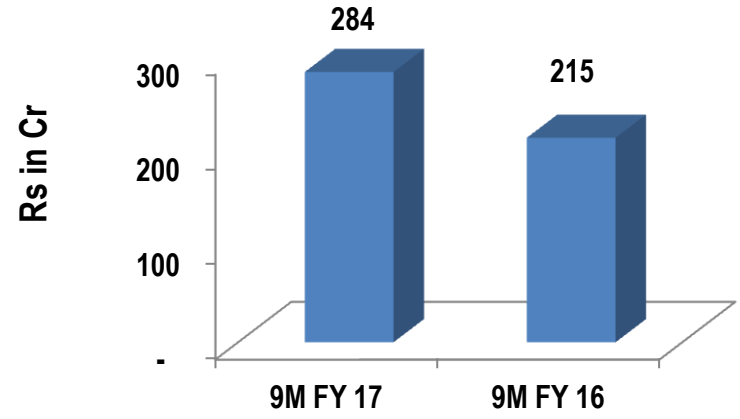


Operational Glimpse (9M FY17 vis-à-vis 9M FY16)

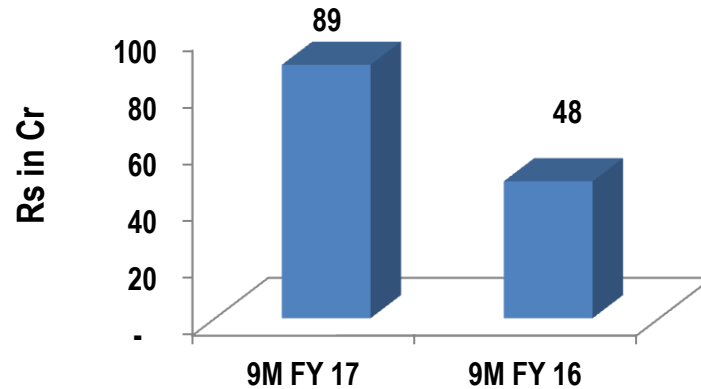
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



New Projects launched in Q3FY17

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
The Resort	Group Housing	Chandigarh	3.75	127
Royal Street Shops	Commercial	Ludhiana	0.32	31

Financial Highlights

Debt Status (as on 31th December, 2016)

Particulars	Amount in Cr.
Gross Debt Position (as on October 1, 2016)	1,428
Add: Loans availed during the Quarter	123
Less: Repaid during the Quarter	147
Add: Working Capital Limit & Others	6
Gross Debt Position (as on December 31, 2016)	1410
Debt Repayment Schedule	
Debt Repayment in next 3 months	140
Net Worth	2117

Financial Highlights

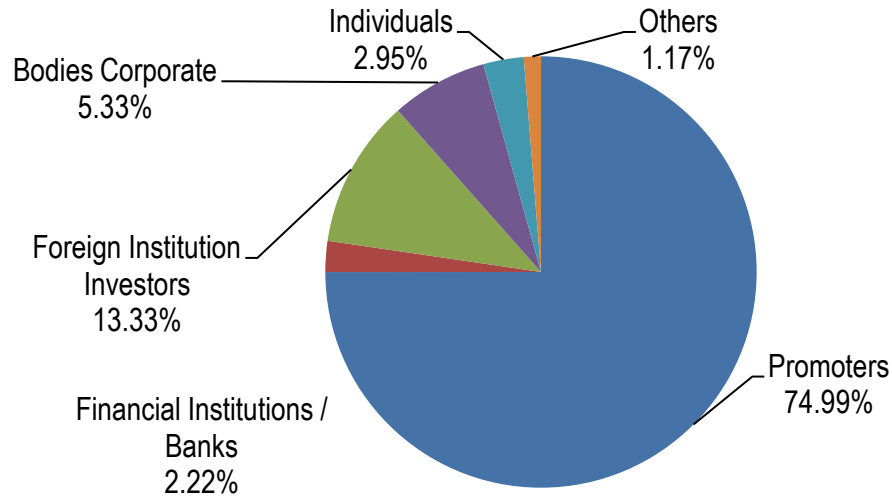
Cash Flow Position (Q3FY17 & 9MFY17)

Fig in Rs. Cr.

Particulars	Q3 FY17	9M FY17
Cash Flow from Operation	436	1191
Total Inflow (A)		
Construction and Other Overhead Expenses	239	688
Admin, selling & Others expenses	143	437
Financial expenses	52	151
Dividend payout		
Total outflow (B)	434	1276
Net cash flow (A-B)=C	2	(85)
Net Borrowings (D)	(36)	86
Net Balance (C+D)	(34)	1

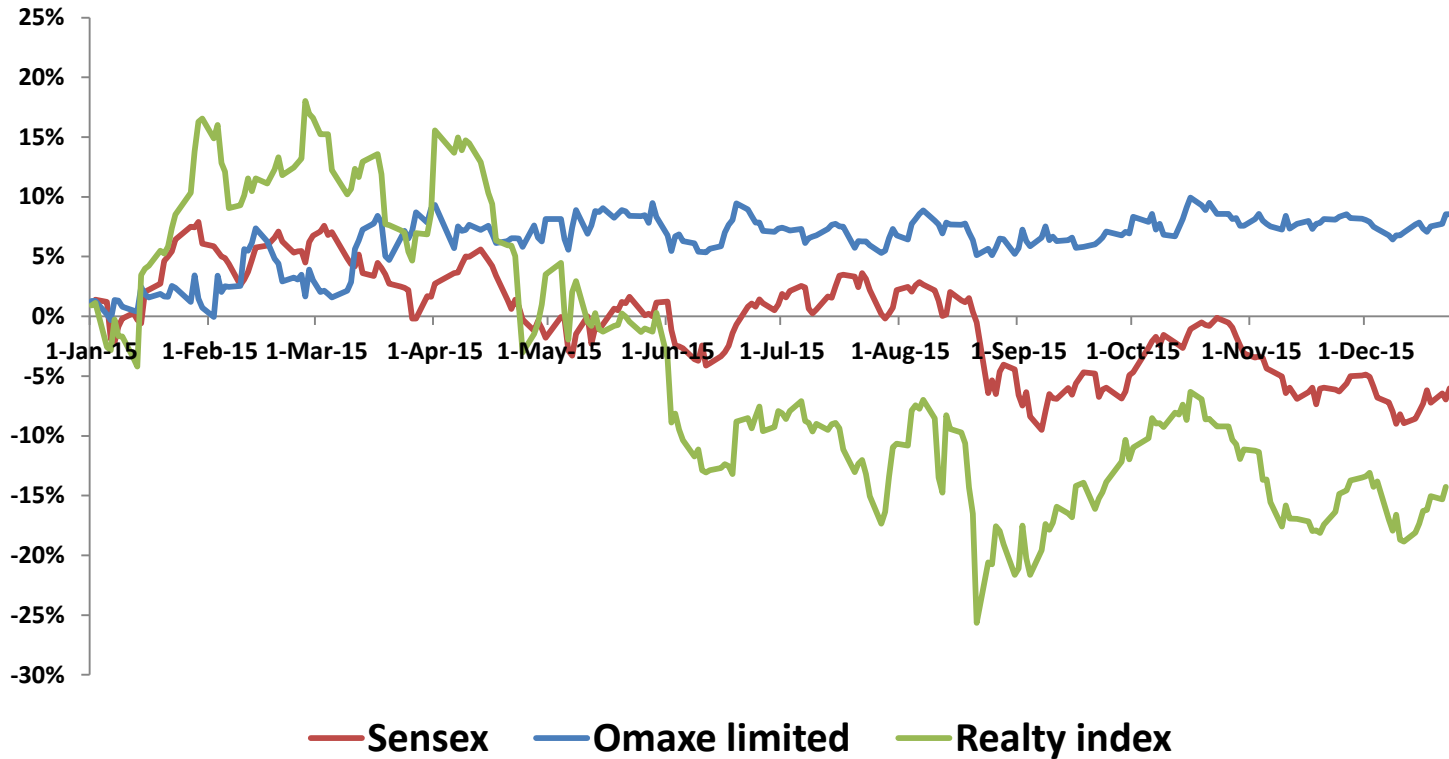
Shareholding Pattern

As on December 31, 2016



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,053,660	2.22%
Foreign Institution Investors	24,387,405	13.33%
Bodies Corporate	9,749,856	5.33%
Individuals	5,398,238	2.95%
Others	2,145,187	1.17%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price

As on February 09, 2017

INR 168.75

52 Week High

INR 176.30

52 Week Low

INR 132.85

Market Capitalization

INR 3078 cr

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