

## Hard work

*The difference between ordinary  
and extraordinary is that little extra.*





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# Standing Tall

## Company Overview

- ✓ Presence : 9 States across 30 Cities
- ✓ Project Under Execution/ Construction : ~ 97 mn sq ft
- ✓ Area delivered in Real Estate : 59.30 mn sq ft (approx.)
- ✓ Area Delivered as Third Party Contractor : 31.80 mn sq ft (over 123 contracts)
- ✓ No of projects (On-going) : 14 Group Housing, 18 Integrated Township, 10 Commercial Malls/Hotels/ SCO



HI-TECH TOWNSHIPS



INTEGRATED TOWNSHIPS



GROUP HOUSING



COMMERCIAL-  
SHOPPING MALLS /  
OFFICE SPACE



HOTELS

# Omaxe Presence Across India

09 States | 30 Cities

- [PUNJAB]
- ✓ Amritsar ✓ Derabassi
  - ✓ Ludhiana ✓ Bathinda
  - ✓ Patiala ✓ Rajpura
  - ✓ New Chandigarh

- [RAJASTHAN]
- Jaipur ✓ Bhiwadi
  - ✓ Ajmer

- [HARYANA]
- ✓ Rohtak ✓ Sonapat
  - ✓ Faridabad ✓ Gurgaon
  - ✓ Bahadurgarh ✓ Palwal
  - ✓ Yamuna Nagar

- [MADHYA PRADESH]
- ✓ Indore

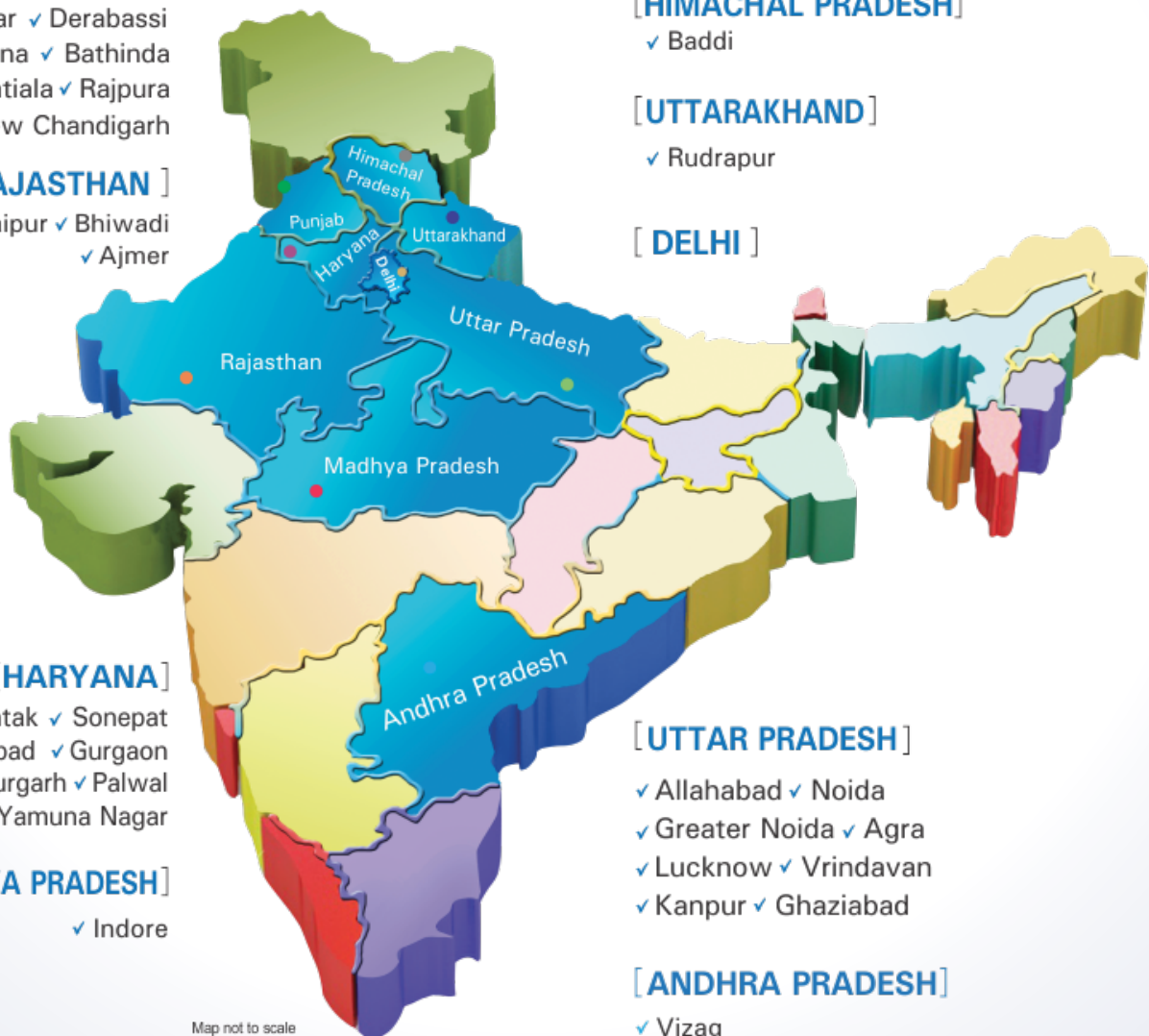
- [HIMACHAL PRADESH]
- ✓ Baddi

- [UTTARAKHAND]
- ✓ Rudrapur

- [DELHI]

- [UTTAR PRADESH]
- ✓ Allahabad ✓ Noida
  - ✓ Greater Noida ✓ Agra
  - ✓ Lucknow ✓ Vrindavan
  - ✓ Kanpur ✓ Ghaziabad

- [ANDHRA PRADESH]
- ✓ Vizag



# Business Overview Q1 FY 15

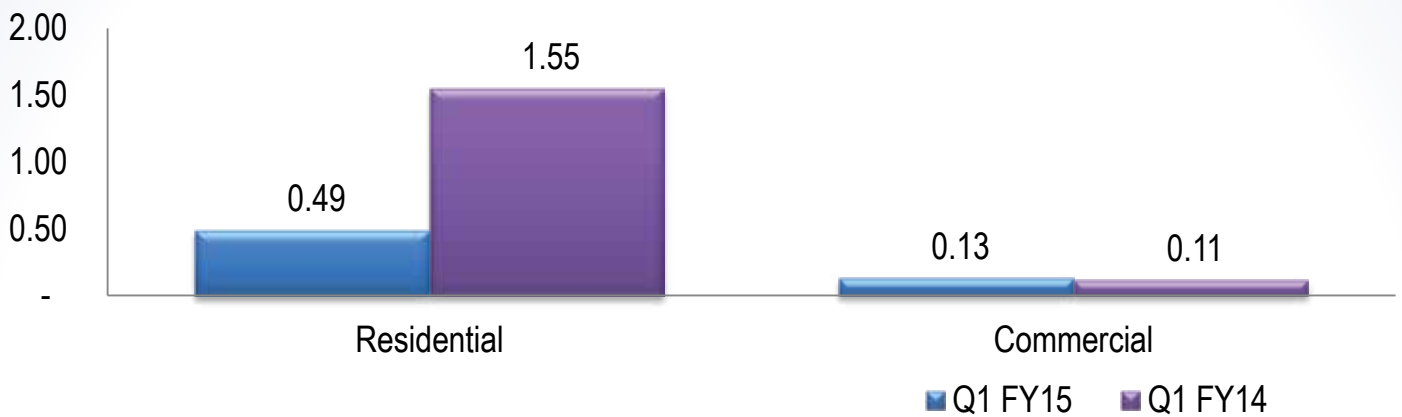
	Q1 FY 15	Q1FY 14
Area Sold (mn sq.ft)	0.62	1.66
Value of Booking (Rs. Cr)	200	542
Avg Rate psf (INR)	3,220	3,260

Particular	Q1 FY15		Q1 FY14	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft )	Value (Cr.)
Residential	0.49	139	1.55	485
Commercial	0.13	61	0.11	57
Total	0.62	200	1.66	542
Avg Rate psf (INR)	3,220		3,260	

# Business Operation (Q1 FY 15 – Q1 FY 14)

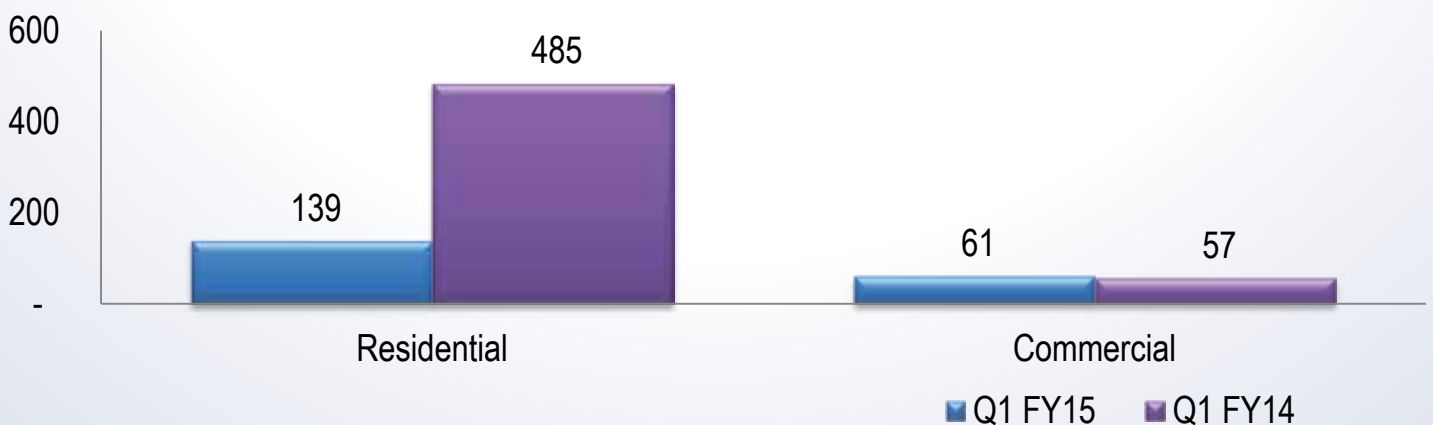
## Area Booked (Mn Sqft)

**Q1 FY15** Area booked 0.62 mn sqft



## Value Of Booking (Rs in Cr)

**Q1 FY15** Value of booking 200 Cr



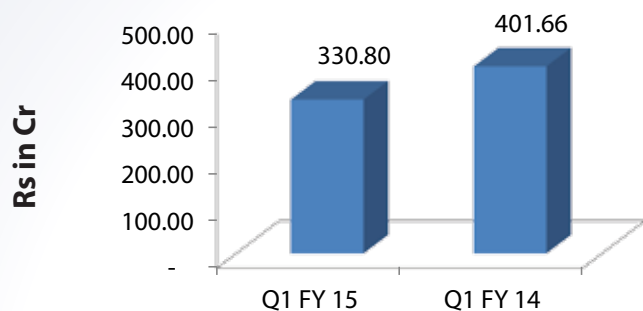
# Financial Highlights Results (Q1 FY15)

Fig in Rs. Cr.

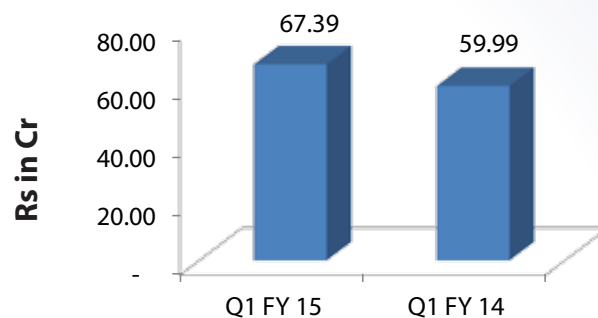
	Quarter Ended		
	Q1 FY2015	Q4 FY2014	Q1 FY2014
Turnover	330.80	513.97	401.66
EBIDTA	67.39	85.03	59.99
PBT	24.88	44.79	26.50
PAT	12.03	25.09	19.03
EPS (INR)	0.66	1.37	1.04

# Operational Glimpse (Q1 FY15 vis-à-vis Q1 FY14)

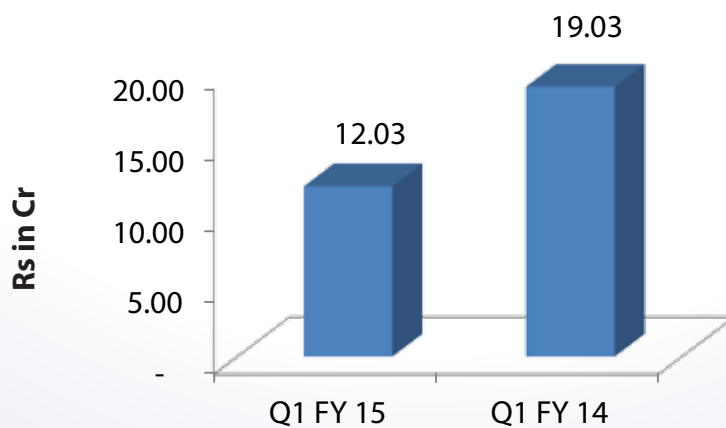
### Income from Operation (Cr.)



### EBITDA (Cr.)



### PAT (Cr.)





# Financial Highlights

## Debt Status (as on 30<sup>th</sup> June, 2014)

Particulars	Amount in Cr.
Gross Debt Position (as on March 31, 2014)	1,049.46
Add: Loans availed during the Quarter	161.34
Less: Repaid during the Quarter	131.51
Add: Working Capital Limit	24.72
Gross Debt Position (as on June 30, 2014)	1,104.00
Debt Repayment Schedule	
Debt Repayment in next three months	108.00

# Financial Highlights

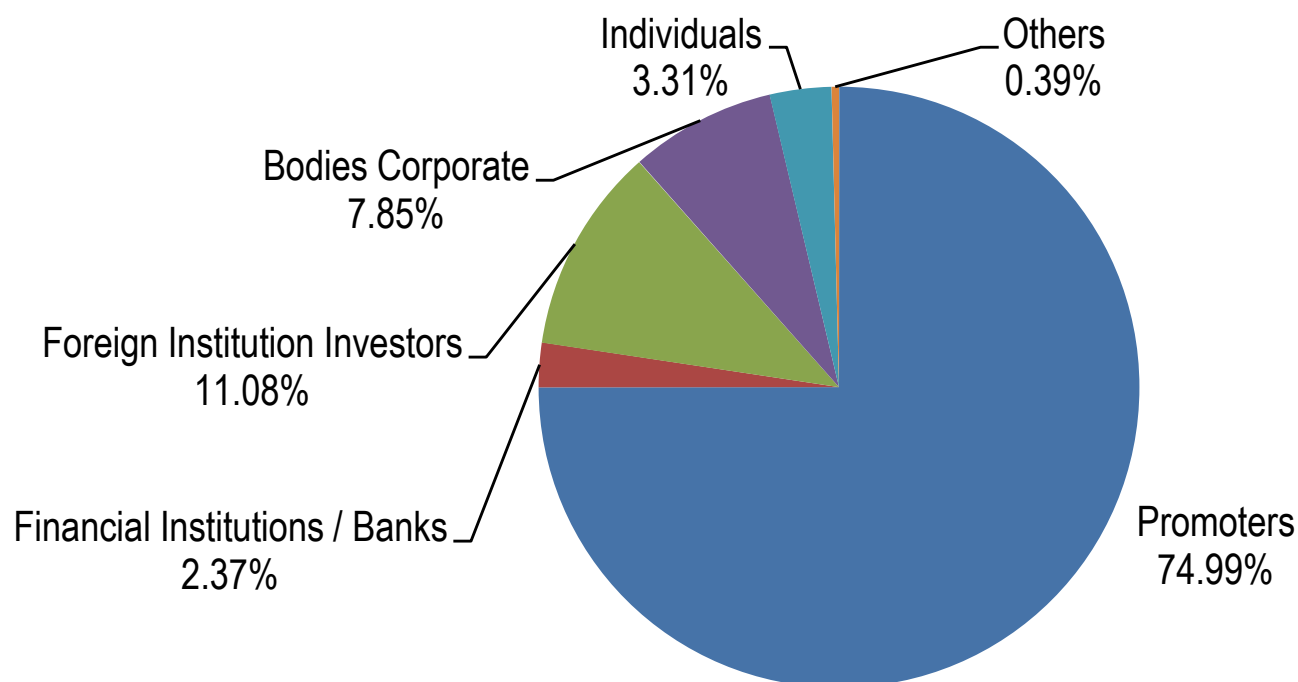
## Cash Flow Position (Q1 FY15)

Fig in Rs. Cr.

Particulars	
Cash Flow from Operation	369
New Borrowings	186
Total Inflow	555
Construction and Other Overhead Expenses	287
Selling and Admin Expenses	120
Interest Expenses	47
Debt Repayments	132
Total outflow	586
Net Balance	(31)

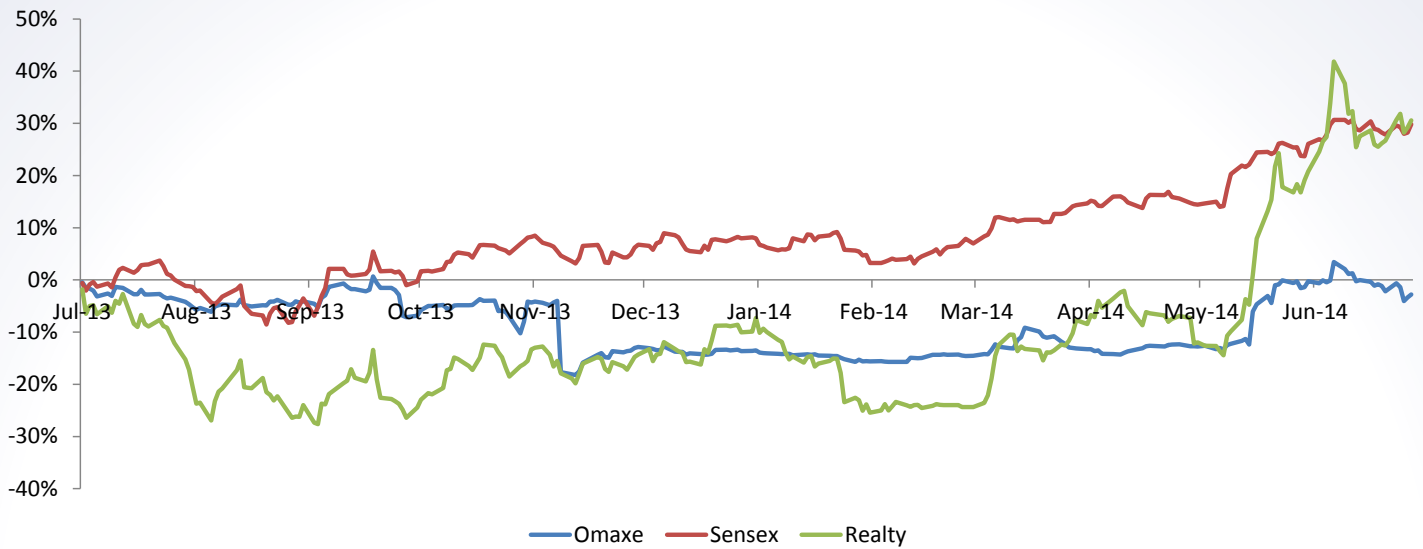
# Shareholding Pattern

As on June 30, 2014



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,342,925	2.37%
Foreign Institution Investors	20,262,890	11.08%
Bodies Corporate	14,353,340	7.85%
Individuals	6,053,002	3.31%
Others	722,189	0.39%
Total	182,900,540	100.00%

# Omaxe Limited – Share price movement



Last Trading Price  
As on June 25, 2014

INR 134.95

52 Week High

INR 152.30

52 Week Low

INR 115.65

Market Capitalization

INR 2,468 cr

## Krishna Crest, Omaxe Eternity, Vrindavan



Perspective view

This commercial offering comprising luxurious suites, shops, banquet, terrace garden etc make for a compelling package in the holy city of Vrindavan. Based on European Architecture, these suites are extremely world-class and with supreme facilities of the township, it becomes a very attractive proposition.



Perspective view

## Panache Homes-2, Omaxe Royal Residency, Ludhiana

After the overwhelming response of Panache Homes, Panache Homes-2 now comes to Omaxe Royal Residency in Ludhiana to awe you and offer you 2BHK apartments at most affordable price. The stunning architecture coupled with modern facilities make these highly desirable homes a prized possession.

# Way to Success



 **OMAXE**  
**CONNAUGHT**  
**PLACE** greater noida  
*Where, Family becomes Friends!*

 *The Forest Spa*  
Ultra luxury apartments & penthouses  
Sector 93B, Noida Expressway 



**INDIA**   
**TRADE CENTRE**  
Greater Noida

 *RoseVille*  
Ludhiana





# ओमेक्स ने पॉम ग्रीन्स में 628 फ्लैट्स सौंपे

ग्रेटर नोएडा (एसएनबी)। रियल एस्टेट कंपनी ओमेक्स लिमिटेड ने ग्रेटर नोएडा में अपनी किफायती परियोजना ओमेक्स पॉम ग्रीन्स के करीब 628 फ्लैट्स का चाबी उनके मालिकों को सौंप दी है। परियोजना के तहत कंपनी ने 14 टॉवर विकसित किए हैं। इनमें 970 से 1790 वर्ग फुट क्षेत्र वाले दो व तीन बीएचके फ्लैट्स शामिल हैं।

ओमेक्स लिमिटेड के मुख्य कार्याधिकारी मोहित गोयल ने बताया कि किफायती और आसान पहुंच ही ग्रेटर नोएडा में ओमेक्स पॉम ग्रीन्स की सबसे बड़ी खासियत है। इस परियोजना की विशेषता खुलापन, हरियाली, चौड़ी सड़कें और विशाल अपार्टमेंट्स को बरकरार रखते हुए ग्राहकों को कई विकल्प पेश किए हैं। उन्होंने बताया कि परियोजना में पार्क, बच्चों के खेलने की जगह, क्लब, स्पोर्ट्सिंग पूल, वाणिज्यिक जगह 'पाम कोर्ट' आदि बनाए गए हैं। परियोजना करीब 23 एकड़ में फैली हुई है। उन्होंने बताया कि अपार्टमेंट कॉम्प्लेक्स की आठ टॉवरों में बचे हुए 273 फ्लैट्स का मालिकाना हक भी शीघ्र सौंप दिया जाएगा।



Mail Today, New Delhi, Sunday, May 25, 2014

MAIL TODAY Special Initiative 33

## SPOTLIGHT

### Possession offered in 628 units in Omaxe Palm Greens, Greater Noida

Omaxe Ltd. has recently handed over possession of approx. 628 units in its affordable project, Omaxe Palm Greens in Greater Noida. Spread across 14 towers,

these units range from 970-1790 sq. ft. in offerings of 2 & 3 BHK. It is one such project in the region that has maintained the architectural ethos of the area—open and green spaces, wide roads and spacious apartments with multitude of choices; all at an affordable rate.

"Omaxe Palm Greens has exceeded the expectations, appreciating approx. 70 per cent in the last four years. The

company also has Palm Villas, premium expandable villas and a few penthouses within the complex," said Mohit Goel, CEO, Omaxe Ltd.

The remaining 273 units in the eight towers of the apartment complex will be handed over for possession soon. The limited expandable villas and shops, too, will be handed over soon with construction going on in full swing.





# Retailer

India's retail & consumer insights magazine

## “Large growth expected in organised retail”

exclusive interview

Omaxe is a leading player in the real estate sector, and its portfolio includes integrated townships, housing projects and shopping malls. In a conversation, Mohit Goel, CEO, Omaxe, highlighted their strategy.

**The Indian consumer has become more sophisticated, and its impact on retail strategy?**

I do agree that consumers' needs have become considerably more complex, at a time when their disposable income has also grown. And, consumers are preferring 'destinations' which offer an ideal mix of retail, recreation and entertainment facilities.

**How has your retail 'mix' changed over the past few years?**

The space allocated for retail dominates a shopping complex, except in the case of theme-based projects. We have focused on enhancing the customer experience at our Omaxe Cosmograph Place, Noida and set up entertainment 'zones' by Guardian and Waccraft.

**The government has permitted FDI in the retail sector. How will it impact the sector and existing players?**

Overseas retail chains and brands are paying greater attention to our

country, and I expect this trend to accelerate once the elections are over.

**Kindly throw more light on your marketing and promotional activities to increase footfalls at your mall?**

We have organized numerous activities including film promotions, brand launches, events at festival times, and it has helped us and our tenants considerably.

**Which is the most popular section of your mall?**

The multiplex, food court and an anchor store are the most popular, in terms of footfall and consumer purchases.

**What are the security measures you have implemented at your mall?**

We had focused on safety and security right from the time of planning our mall, and have installed numerous facilities including electronic surveillance and fire exits.







Turning dreams into reality



Where Family becomes Friends!

## Congratulations !!!



**Retailer**  
India's retail & consumer insights magazine

**Best Shopping Malls 2014**

**Certificate**

This is to certify that  
**M/s. OMAXE CONNAUGHT PLACE** has been ranked amongst best upcoming Shopping Malls of India for the year 2014 in its annual survey

*Rishi Mehta*  
Editor-in-Chief,  
Francis & Taylor Building Ltd.

FRANCIS & TAYLOR

### Omaxe Connaught Place ranked best upcoming Mall- 2014

Omaxe Connaught Place, Greater Noida has been ranked amongst the best upcoming Malls in India for 2014. In a survey of all the Malls carried out by Retailer magazine, the announcement was made and a certificate was awarded to Omaxe.

It is an extremely proud moment for all of us. Our endeavour to create a complete destination for entertainment, shopping and office is bearing fruits and soon, the Mall will open its doors to entertain, edutain and create excitement for its visitors.

Congratulations to Team OCP !!!

## ओमेक्स लिमिटेड के ऋण स्तर में आई जबरदस्त गिरावट

**खंडीय**  
शुभेय अग्र

भारत की अग्रणी रियल एस्टेट कंपनी ओमेक्स लिमिटेड का ऋण स्तर के कर्ज में लगातार गिरावट आई है। नकदी ऋण स्तर में गिरावट दर्ज की है। गिरावट चार सालों में 42% तक पहुंच गई है। गिरावट 60 फीसदी की गिरावट आई है। यह अनुभव साल 2009-10 में 1.15 के स्तर से घटकर 2013-14 में 0.48 के स्तर पर आ गया है। कंपनी के अधिकारियों का कहना है कि कर्ज का स्तर 1,049 करोड़ रुपये के स्तर पर है, यह स्तर विश्व का विपन्न नहीं है और कंपनी का स्थल इसे निभाने का है।

इस दौरान कुल ऋण उल्लाप स्तर से करीब 40 फीसदी घटकर 600 करोड़ रुपए कम हो गया है। कंपनी के कुल मूल्य में 38 फीसदी का इन्फ्लेक्स हुआ है, वित्त वर्ष 2009-10 के 1,582 करोड़ रुपये के स्तर से घटकर 31 मार्च, 2014 में 2,179 करोड़ रुपये हो गया। ओमेक्स लिमिटेड के सीओओ मोहित गोयल के मुताबिक अर्थव्यवस्था में मंदी और उच्च व्याज दरों के कारण ऋण स्तर में गिरावट आई है।

परियोजनाओं शुरू करने के कारण नकदी का प्रवाह बढ़ने से ओमेक्स के कर्ज में लगातार गिरावट आई है। नकदी का प्रवाह बढ़ने का एक और कारण वही उपलब्धि को बतान में पैसा बनाना भी है, जो अलग-अलग खर्चों को पूरा करने में और उपभोक्ताओं के बीच ओमेक्स को नाम को बढ़ाते हैं। ऐसे कर्जों को पूरा करने से इनसे उपलब्धि को संतुलित किया करने में मदद मिलती, जो कंपनी को फायदे और अर्थ को ध्यान में रखकर पैसा रिफ्लू कर है।

हाउसिंग जैसे उपलब्धि ने ओमेक्स को अपने प्रोडिक्टों के बढ़त लेने और आर्थिक सुधार करने में मदद की। गिरावट कुछ सालों के दौरान कम मुनाफा देने वाले और उपभोक्ताओं की उत्पत्ति के मुताबिक कंपनी को बाजारगत, रोकक, वृद्धि, फ्लैटवर्क, फ्लैटवर्क, फ्लैटवर्क, न्यू प्रोडिक्ट, सुविधाएं और जल्द से जल्द ही विक्री संतुलित करते आए हैं। इन बाजारों में विस्तार करने के कंपनी के रणनीतिक कदम के फलस्वरूप कंपनी 9 राज्यों के 30 खर्चों तक पहुंच चुकी है, जो सालपूर्व रूप से उपभोक्ताओं द्वारा संतुलित होते हैं और लगातार नकदी का प्रवाह बनाए रखने में आम बंधन निभाने में।

### ओमेक्स रेसिडेंसी में 240 इकाइयां कब्जा को तैयार लखनऊ।

रियल एस्टेट डेवलपमेंट कंपनी ओमेक्स ने लखनऊ में अपनी परियोजना ओमेक्स रेसिडेंसी में 240 इकाइयों का कब्जा देने की पेशकश की है। शहीद पथ पर गोमतीनगर एक्सटेंशन स्थित 4 टावरों में इन 240 रिहाइशी इकाइयों में 2 बीएचके, 2बीएचके प्लस स्टडी एवं 3बी एचके के विकल्प हैं जो 1150 से 1450 वर्गफुट के क्षेत्र में फैले हैं।

### Omaxe's Gross Debt Cut 42% in 5 Years Since FY10

**MUMBAI** Omaxe on Tuesday said its debt has reduced by nearly 42 per cent in FY14 compared to the 2009-10 levels on the back of continuous construction, delivery and new launches. Gross debt which stood at ₹1,814 crore in FY10 reduced to ₹1,049 crore in FY14, registering a decline of nearly 42%, a company release said. "Despite a slow economy and high interest-rate regime, many companies have of late struggled with huge debt levels. But Omaxe has seen consistent reduction in its debt on account of increased cash flows as a result of continuous construction, delivery and new launches," CEO Mohit Goel said.

## आने वाला समय रियल स्टेट कारोबार के लिए बेहतर

नई दिल्ली। ओमेक्स लिमिटेड के सीओओ मोहित गोयल ने चुनाव के बाद पाजपा को बधाई दी है। उन्होंने अपने एक बयान में कहा कि वर्ष 2013 दिवस-एनसीआर के रियल एस्टेट मार्केट के लिए कोई खास उत्साहित करने वाला नहीं रहा। मंहगाई और ब्याज की ऊंची दरों तथा नीतिगत अनिश्चितता के चलते उपभोक्ता और निवेशक दोनों ही बाजार से दूर रहे। अलावा, अर्थ चुनौती नतीजों के बाद और कंट्रैक्ट स्थायी सरकार के भरौसे के चलते मुझे उम्मीद है कि आने वाला समय रियल एस्टेट कारोबार के लिए बेहतर होगा। श्री मोहित ने कहा कि घरेलू और विदेशी निवेशकों के लिए यह मार्केट बेहतर रहेगा और उन्हें आर्थिक संकेतों तथा वैश्विक अर्थव्यवस्था में सुधार के चलते फायदा होगा।

उन्होंने आगे कहा कि हम सरकार से रियल एस्टेट क्षेत्र की लंबे समय से लंबित पड़ी मांगों जैसे उद्योग का दर्जा देने, सस्ते आवासों के लिए प्रोत्साहन और गृह-इकाइयों के खरीदारों के लिए करों में राहत, आदि की ओर ध्यान देने का अनुरोध करते हैं।



**मोहित गोयल**



High inflation and interest rate alongside policy uncertainty played a role in both consumers and investors staying away from the market. However, now with the election results out and the promise of a stable government a reality, I am optimistic that the scenario will improve for the real estate sector. Domestic and foreign investor sentiments will benefit alongside improving macroeconomic indicators and global economy. We expect the Government to take cognizance of the long-pending demand of the real estate sector.

- Mohit Goel, CEO, Omaxe

### ओमेक्स ने गरीबों को दिए 135 फ्लैट्स

फरीदाबाद। ओमेक्स ग्रुप ने मंगलवार को सूरजकुंड रोड पर आर्थिक रूप से कमजोर वर्ग के लोगों के लिए फ्लैटों का ड्रा निकाला गया। इस दौरान 135 गरीब लोग फ्लैट के प्राथमिकता प्राप्त बने। सीनियर टाउन प्लानर भुवनेश कुमार की अध्यक्षता में यह ड्रा किया गया। इस मौके पर डीटीपी रेणुका सिंह समेत हुडा और ओमेक्स के कई अधिकारी मौजूद थे। आर्थिक रूप से कमजोर वर्गों के लिए इन फ्लैटों का ड्रा निकाला गया। ओमेक्स के 135 फ्लैट्स के लिए 568 गरीब लोगों ने आवेदन किया। इनमें फरीदाबाद शहर से 359 तथा फरीदाबाद के अलावा अन्य जिलों से 116 लोगों ने आवेदन किया। ड्रा के दौरान नाम कुल्लो ही आवेदक खीट से उछलते रहे।



फरीदाबाद के सूरजकुंड रोड पर मंगलवार को ओमेक्स की ओर से गरीबों के लिए फ्लैटों का लंबी ड्रा निकाला गया। • हिन्दुस्तान

## Realty firm Omaxe is expecting about 20% increase in sales bookings this fiscal at over Rs 2,500 crore.

The company's sales bookings fell by 11% during last fiscal to Rs 2,107 crore against Rs 2,373 crore in the year before.

In terms of volume, sales bookings fell by 31% to 7.83 million sq ft in 2013-14 fiscal. However, the average realisation grew by 29% to Rs 2,692 per sq ft.

Giving outlook of sales bookings for the current 2014-15 fiscal in a conference call with analysts, Omaxe's CEO Mohit Goel said: "...In terms of bookings which were Rs 2,100 crore last year, we are expecting a jump of around 20%".

"In terms of area, it is going to be very difficult for me to give you the area because this year we sold around 7 million square feet. Probably again we will be expecting around 8 to 9 million square feet but the average realization, average rate per square feet would increase. So, that is why our revenues would increase," he added.

Omaxe's net profit fell by 26% at Rs 78.52 crore during 2013-14 fiscal against Rs 105.68 crore in the previous year. Consolidated income from operations declined 22% to Rs 1,623 crore as against Rs 2,078 crore during the period under review.

On the debt status, Goel said: "As of March 31, 2014, the gross debt equity ratio of the company stood at 0.48, while the net debt equity ratio for the company stood at 0.37. Gross Debt for FY'14 stood at Rs 1,049 crore, while the net debt stood at Rs 806 crore."

Delhi-based Omaxe has presence in nine states across 30 cities. It is executing about 125 mn sq ft of area currently, comprising 14 group housing, 18 integrated township and 10 commercial projects.

## Omaxe eyes 20% rise in sales booking in FY15 at over Rs 2500 crore

NEW DELHI: Realty firm Omaxe is expecting about 20 per cent increase in sales bookings this fiscal at over Rs 2,500 crore.

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By PTI Jun 15 2014, New Delhi

Tags: Omaxe, Real Estate

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### Omaxe eyes 20% rise in FY15 sales bookings to ₹2,500 crore

New Delhi, June 15: Realty firm Omaxe is expecting an about 20% increase in sales bookings this fiscal at over ₹2,500 crore.

The company's sales bookings fell by 11% during last fiscal to ₹2,107 crore against ₹2,373 crore in the year before.

In terms of volumes, sales bookings fell by 31% to 7.83 million sq ft in 2013-14 fiscal. However, the average realisation grew by 29% to ₹2,692 per sq ft.

Giving outlook of sales bookings for the current 2014-15 fiscal in a conference call with analysts, Omaxe's CEO Mohit Goel said: "...in terms of bookings which were ₹2,100 crore last year, we are expecting a jump of around 20%".

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Omaxe's net profit fell by 26% at ₹78.52 crore during FY14 against ₹105.68 crore in the previous year. Consolidated income from operations declined 22% to ₹1,623 crore against ₹2,078 crore during the period under review.

On the debt status, Goel said: "As of March 31, 2014, the gross debt equity ratio of the company stood at 0.48, while the net debt equity ratio for the company stood at 0.37. Gross Debt for FY14 stood at ₹1,049 crore while net debt stood at ₹806 crore." PTI

We look forward to your feedback, suggestion and contribution to enable us to make this medium of expression truly enjoyable and informative. Our contact details are:

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