



Q2 & H1 FY17 Investor Presentation

Omaxe - Vision & Mission

Vision

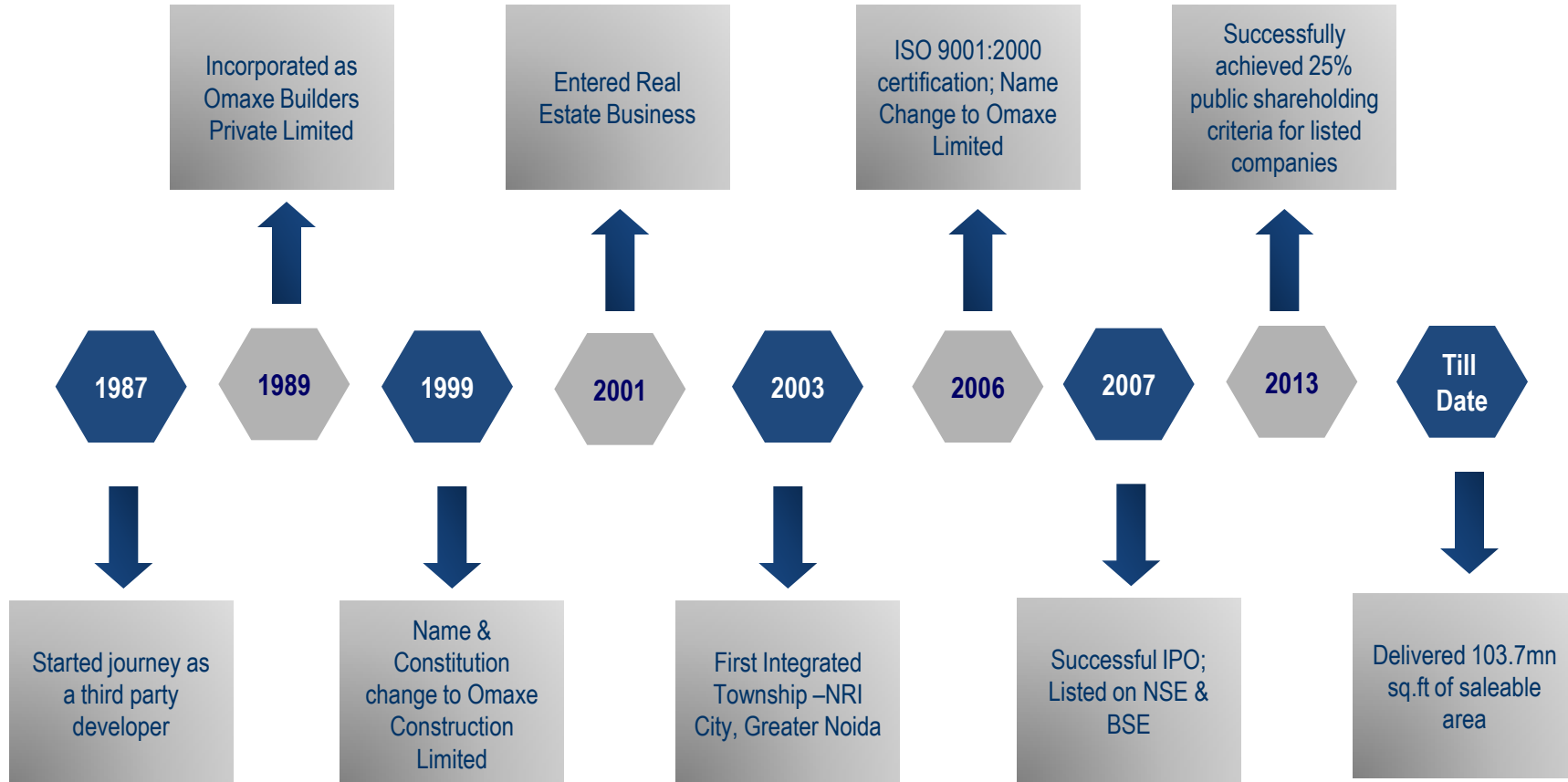
To be a trusted leader in the real estate sector contributing towards a progressive India.

Mission

To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.

Journey of Omaxe Limited

Humble beginnings, strong fundamentals, sustained growth



Facts that Built Omaxe

Present across 27 cities and 8 states

On-Going Projects in 22 cities across and 7 States

Project Under Execution/ Construction: ~ 70 mn sq ft

**Area delivered in Real Estate: ~ 71.90 mn sq ft
(Delivered across 26 cities 8 states)**

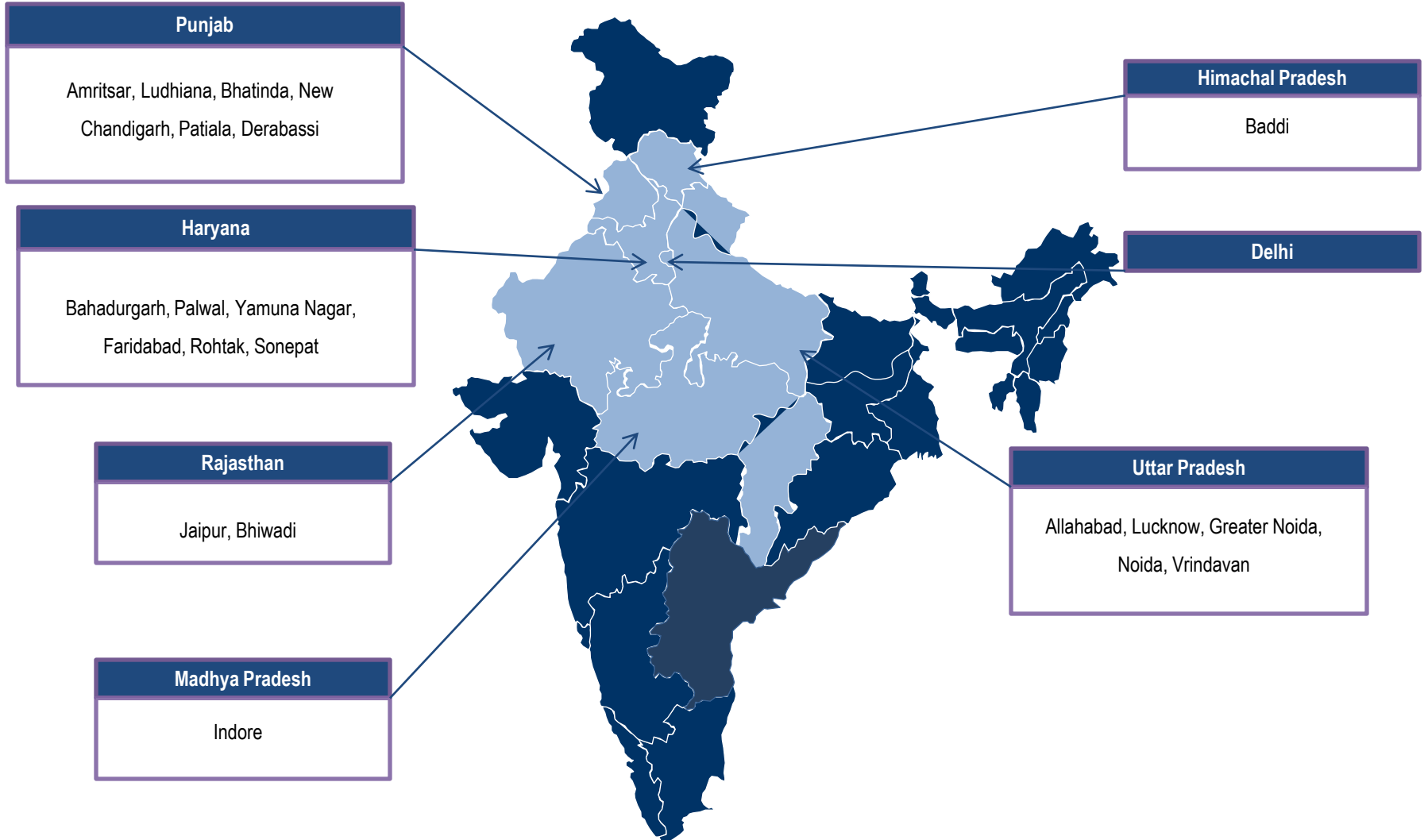
Area delivered as Third Party Contractor: 31.80 mn sq ft (over 123 contracts)

Employee strength: ~1,530

**No. of Projects (ongoing): 13 Group Housing, 16 Townships, 10 Commercial
Malls/ Hotels/ SCO**

KEY FOCUS AREAS...

22 Cities in 7 States



Business Overview (Q2 FY 17 vis-à-vis Q2 FY 16)

	Q2 FY 17	Q2 FY 16	Change
Area Sold (mn sq.ft)	0.79	1.24	-36%
Value of Booking (Rs. Cr)	218	401	-46%
Avg Rate psf (Rs. INR)	2756	3237	-15%

Particular	Q2 FY17		Q2 FY16	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.49	87	1.03	292
Commercial	0.30	131	0.21	109
Total	0.79	218	1.24	401
Avg Rate psf (Rs. INR)	2756		3237	

Area delivered during the quarter is 1.31 mn sqft

Business Overview (H1 FY 17 vis-à-vis H1 FY 16)

	H1 FY 17	H1 FY 16	Change
Area Sold (mn sq.ft)	1.82	2.78	-35%
Value of Booking (Rs. Cr)	510	1059	-52%
Avg Rate psf (Rs. INR)	2806	3813	-26%

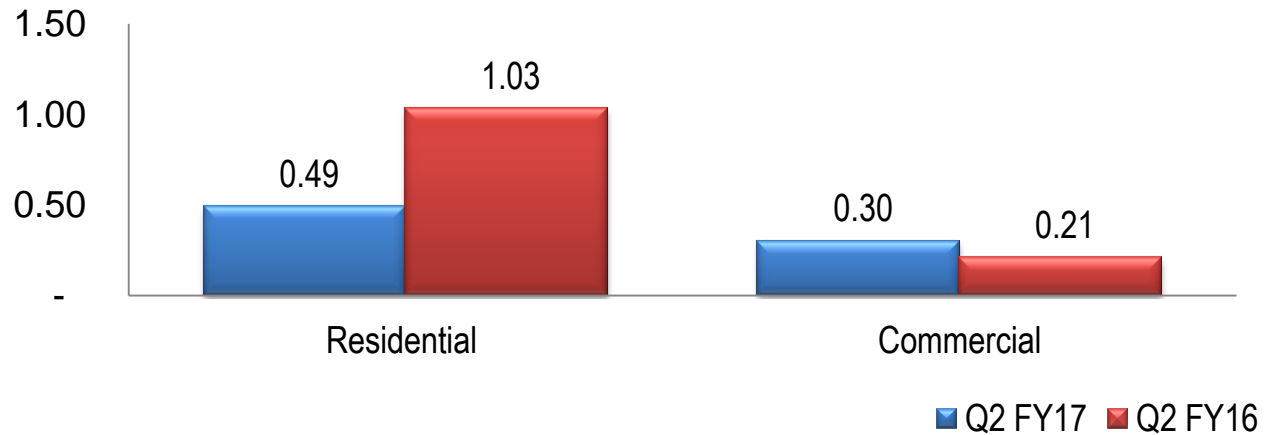
Particular	H1 FY17		H1 FY16	
	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	1.14	203	2.37	894
Commercial	0.68	308	0.41	165
Total	1.82	510	2.78	1,059
Avg Rate psf (Rs. INR)	2806		3813	

Area delivered during H1 is 2.72 mn sqft

Business Operation (Q2 FY 17 vis-à-vis Q2 FY 16)

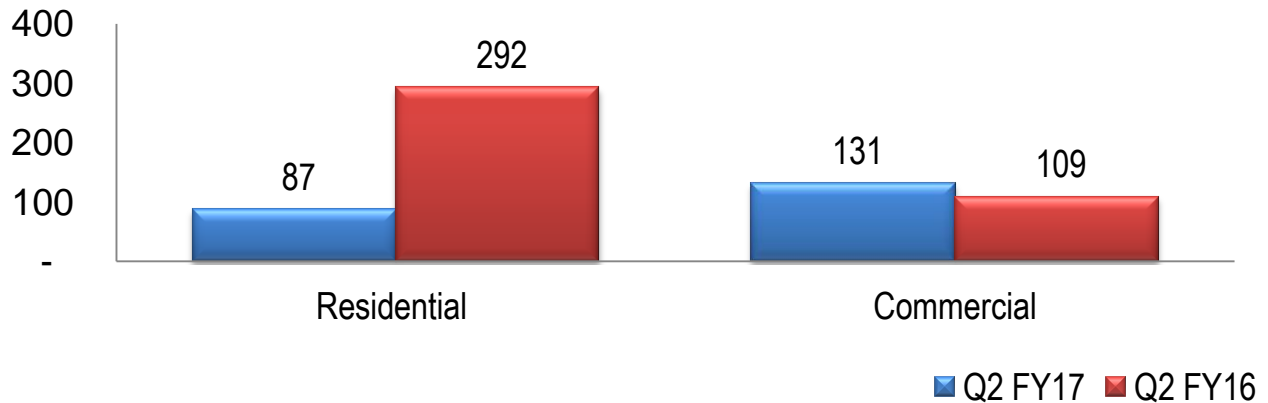
Area Booked (Mn Sqft)

Q2 FY17
Area booked 0.79 mn sqft



Value Of Booking (Rs in Cr)

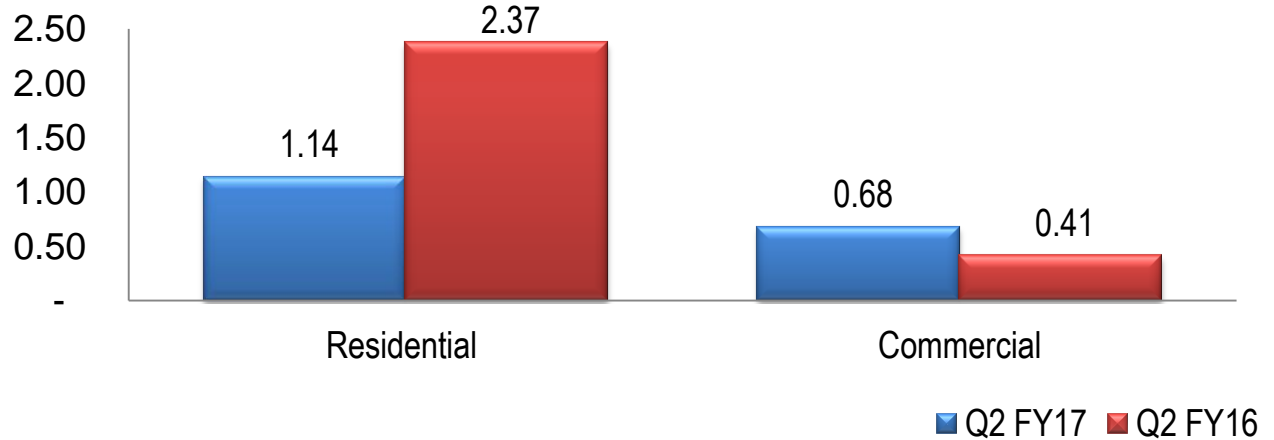
Q2 FY17
Value of booking 218 Cr



Business Operation (H1 FY 17 vis-à-vis H1 FY 16)

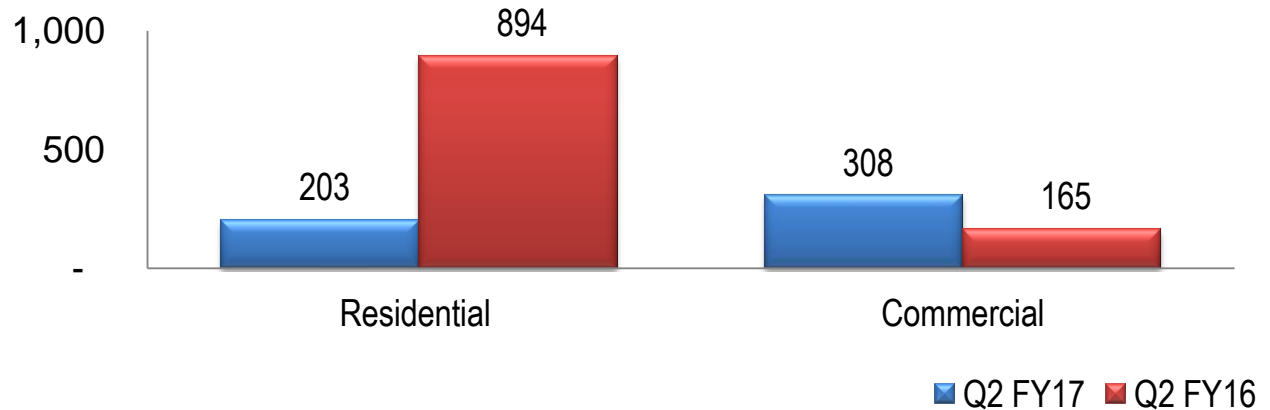
Area Booked (Mn Sqft)

H1 FY17
Area booked 1.82 mn sqft



Value Of Booking (Rs in Cr)

H1 FY17
Value of booking 510 Cr



Financial Highlights

Results (Q2FY17 & H1FY17)

Fig in Rs. Cr.

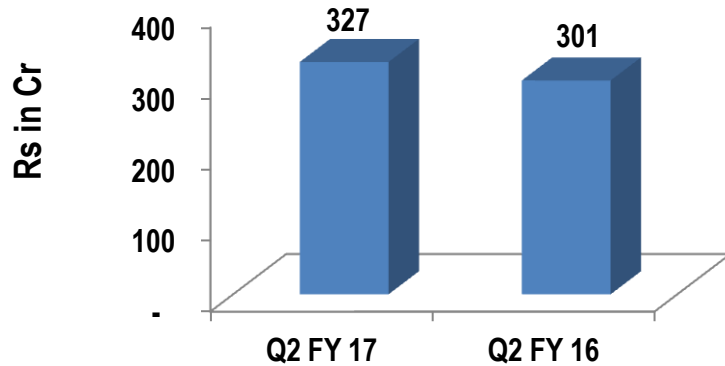
	Quarter Ended^			Half year ended^		Year Ended*
	Q2 FY17	Q1 FY17	Q2 FY16	H1FY17	H1FY16	FY16
Turnover	327	437	301	764	611	1668
EBIDTA	90	113	68	204	140	276
PBT	43	75	27	118	59	136
PAT	23	45	12	68	30	78
EPS (Diluted) INR	1.25	2.49	0.67	3.74	1.63	4.28

* As per Indian GAAP

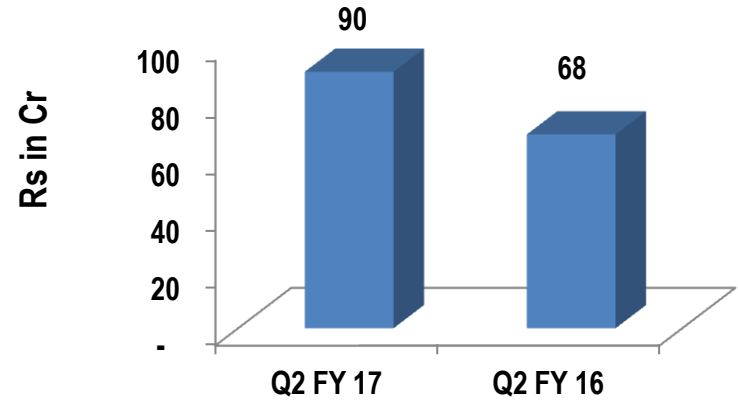
^ As per INDAS

Operational Glimpse (Q2 FY17 vis-à-vis Q2 FY16)

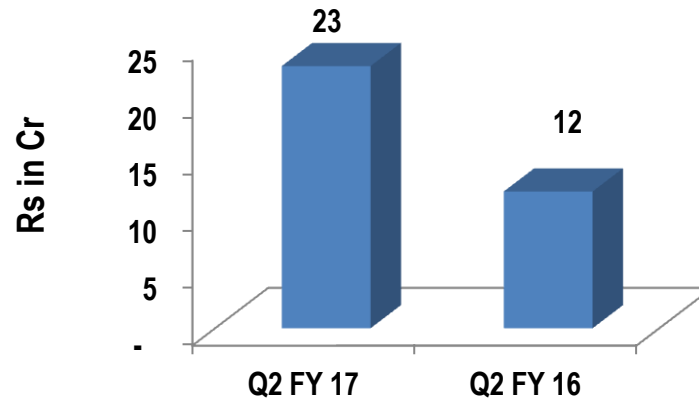
Income from Operation (Cr.)



EBITDA (Cr.)

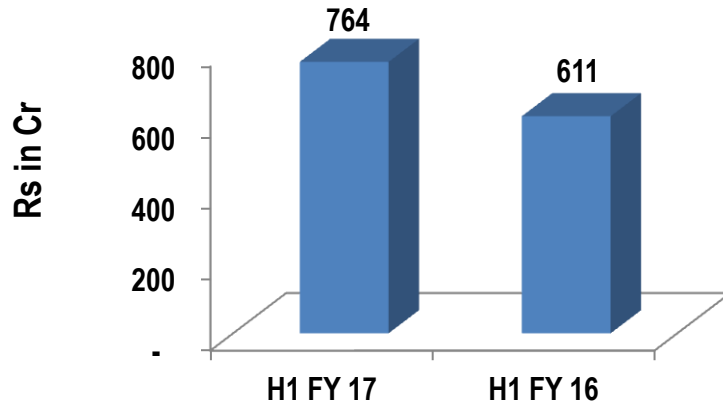


PAT (Cr.)

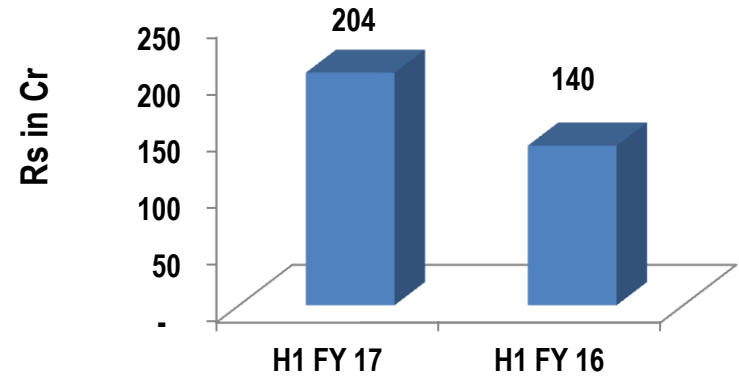


Operational Glimpse (H1 FY17 vis-à-vis H1 FY16)

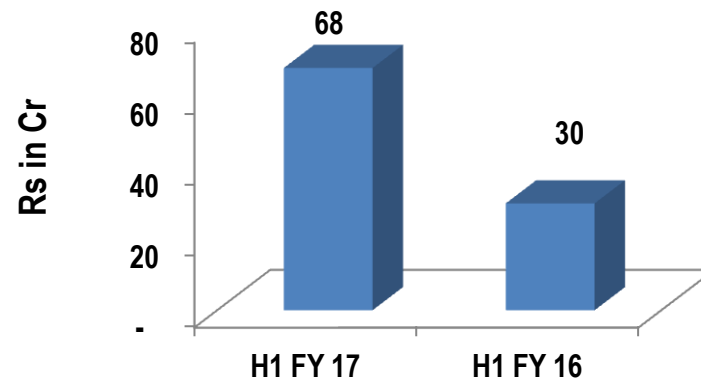
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Financial Highlights

Debt Status (as on 30th September, 2016)

Particulars	Amount in Cr.
Gross Debt Position (as on July 1, 2016)	1,361
Add: Loans availed during the Quarter	210
Less: Repaid during the Quarter	140
Add: Working Capital Limit	(3)
Gross Debt Position (as on September 30, 2016)	1,428
Debt Repayment Schedule	
Debt Repayment in next 6 months	258
Net worth	2096

Financial Highlights

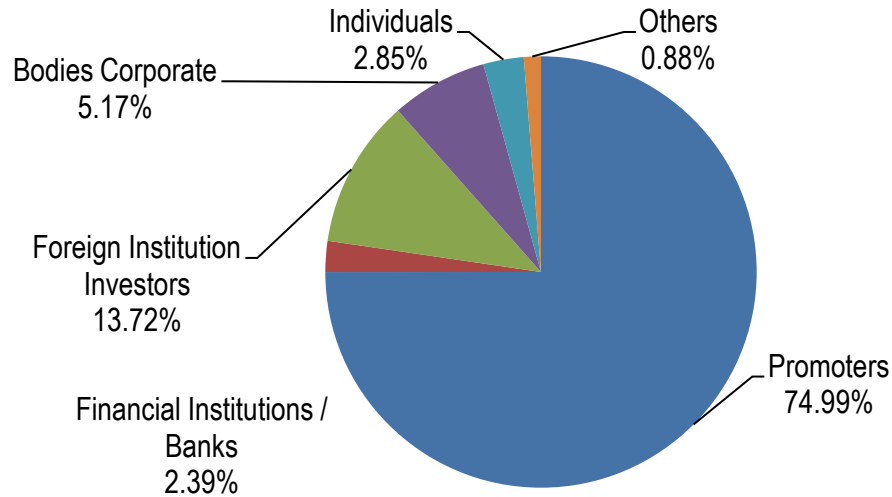
Cash Flow Position (Q2FY16 & H1FY16)

Fig in Rs. Cr.

Particulars	Q2 FY16	H1 FY16
Cash Flow from Operation	379	755
Total Inflow (A)	379	755
Construction and Other Overhead Expenses	213	449
Admin, selling & Others expenses	156	295
Financial expenses	49	100
Total outflow (B)	417	843
Net cash flow (A-B)=C	(38)	(88)
Net Borrowings (D)	70	123
Net Balance (C+D)	31	35

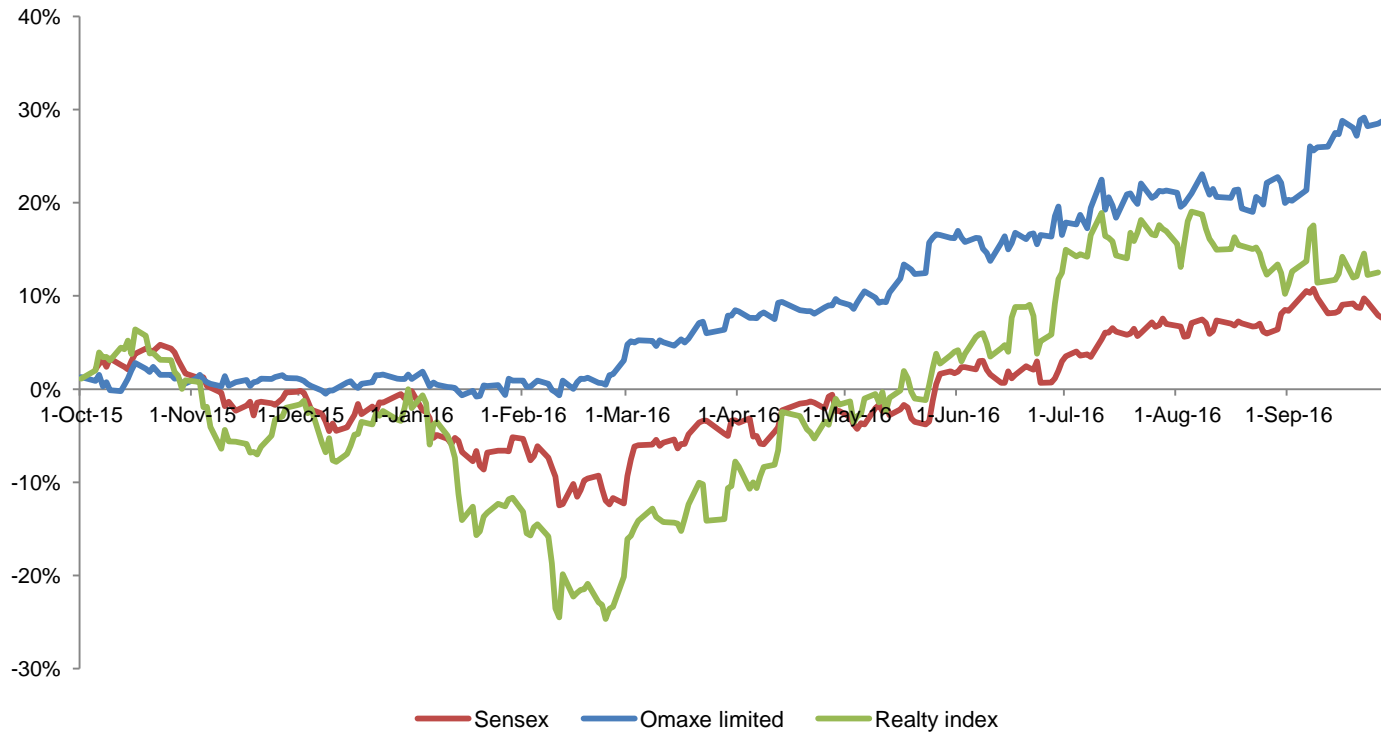
Shareholding Pattern

As on September 30, 2016



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,365,337	2.39%
Foreign Institution Investors	25,089,279	13.72%
Bodies Corporate	9,457,234	5.17%
Individuals	5,206,643	2.85%
Others	1,615,853	0.88%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price INR 159.00
As on December 12, 2016

52 Week High INR 176.30

52 Week Low INR 130.00

Market Capitalization INR 2908 cr

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