



Opportunity

Make one instead of finding it!





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Standing Tall

Company Overview

Presence : 9 States across 30 Cities

✓ Project Under Execution/ Construction : ~ 97 mn sq ft

✓ Area delivered in Real Estate : 60.80 mn sq ft (approx.)

Area Delivered as Third Party Contractor : 31.80 mn sq ft (over 123 contracts)

No of projects (On-going)
 14 Group Housing, 18 Integrated Township,

10 Commercial Malls/Hotels/ SCO

✓ Employee Strength : ~1,640











HI-TECH TOWNSHIPS

INTEGRATED TOWNSHIPS

GROUP HOUSING

COMMERCIAL-SHOPPING MALLS / OFFICE SPACE

HOTELS

Omaxe Presence Across India





Business Overview Q3 FY 15

	Q3 FY 15	Q3FY 14	Change
Area Sold (mn sq.ft)	1.18	2.05	-42%
Value of Booking (Rs. Cr)	473	570	-17%
Avg Rate psf (RsNR)	4,013	2,779	44%

	Q3 FY15		Q3 FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.97	378	1.97	515
Commercial	0.21	95	0.08	55
Total	1.18	473	2.05	570
Avg Rate psf (Rs. INR)	4,013		2,779	

Area delivered during Q3 FY15 is 0.34 mn sqft

Business Overview 9M FY 15

	9M FY 15	9M FY 14	Change
Area Sold (mn sq.ft)	2.87	5.38	-47%
Value of Booking (Rs. Cr)	1,145	1,693	-32%
Avg Rate psf (Rs. INR)	3,997	3,144	27%

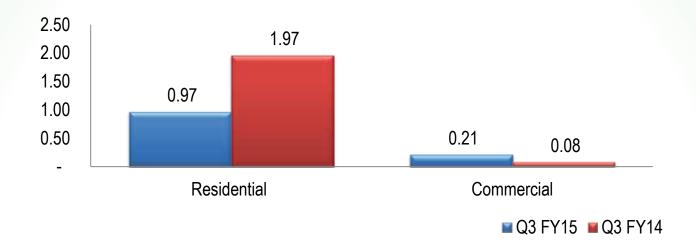
	9M FY15		9M FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	2.36	908	4.88	1378
Commercial	0.51	237	0.50	315
Total	2.87	1,145	5.38	1,693
Avg Rate psf (Rs. INR)	3,	997	3,1	44

Area delivered during 9M FY15 is 2.50 mn sqft

Business Operation (Q3 FY 15 – Q3 FY 14)

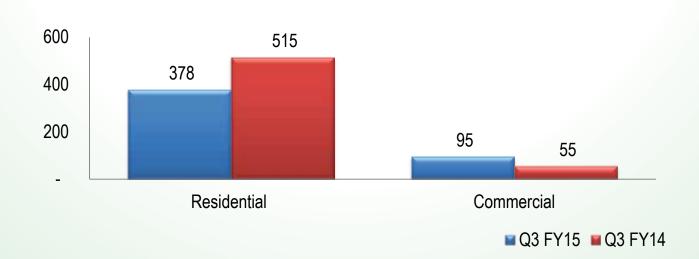
Area Booked (Mn Sqft)

Q3 FY15 Area booked 1.18 mn sqft



Value Of Booking(Rs in Cr)

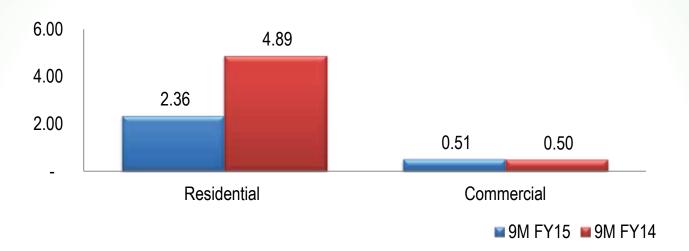
Q3 FY15 Value of booking 473 Cr



Business Operation (9M FY 15 – 9M FY 14)

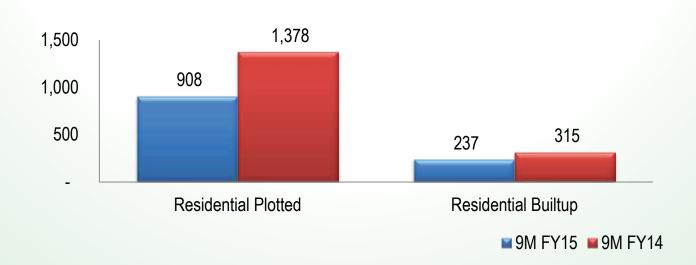
Area Booked (Mn Sqft)

9M FY15 Area booked 2.87 mn sqft



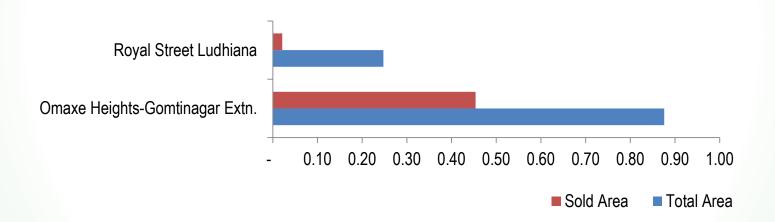
Value Of Booking(Rs in Cr)

9M FY15 Value of booking 1,145 Cr



Newly Launched Projects during Q3 FY15

			Total area	Sold area
Project Name	Location	Particulars	(mn sqft)	(mn sqft)
Omaxe Heights-				
Gomtinagar Extn.	Lucknow	Group Housing	0.88	0.45
Royal Street Ludhiana	Ludhiana	Floors	0.25	0.02
Total			1.12	0.48



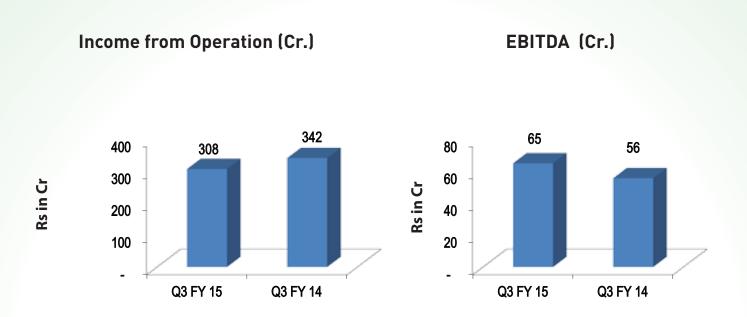
Financial Highlights

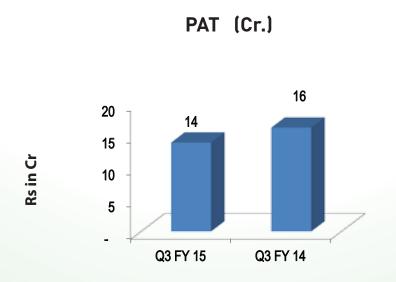
Results (Q3 & 9M FY15)

Fig in Rs. Cr.

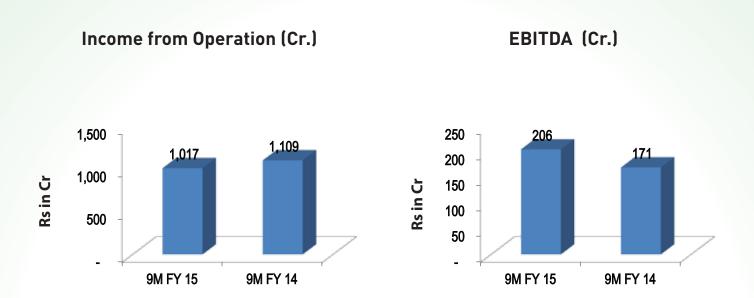
	Quarter Ended		Nine Month Period		Year Ended	
	Q3 FY15	Q2 FY15	Q3 FY14	9M FY15	9M FY14	FY14
Turnover	308	379	342	1,017	1,109	1,623
Gross profit	102	106	99	309	310	438
EBIDTA	65	74	56	206	171	256
PBT	23	28	20	75	71	116
PAT	14	14	16	40	53	79
EPS (Diluted)	0.75	0.76	0.89	2.17	2.92	4.29

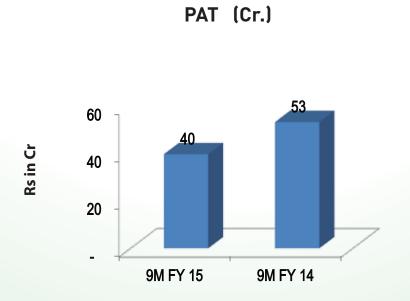
Operational Glimpse (Q3 FY15 vis-à-vis Q3 FY14)





Operational Glimpse (9M FY15 vis-à-vis 9M FY14)





Financial Highlights

Debt Status (as on 31st December, 2014)

Particulars	Amount in Cr.
Gross Debt Position (as on September 30, 2014)	1,087
Add: Loans availed during the Quarter	190
Less: Repaid during the Quarter	137
Add: Working Capitalimit	7
Gross Debt Position (as of December 31, 2014)	1,147
Debt Repayment Schedule	
Debt Repayment in next three months	201

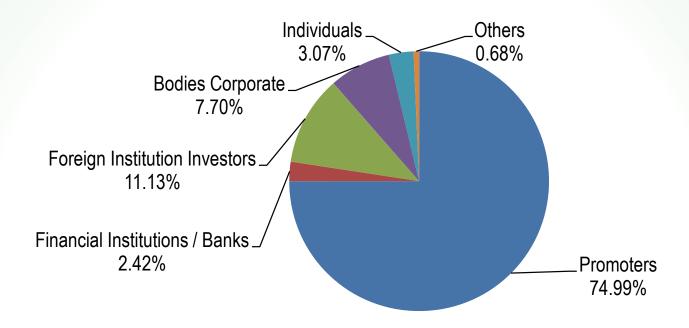
Financial Highlights

Cash Flow Position (Q3 & 9M FY15)

Particulars	Q3 FY15	9M FY15
Cash Flow from Operation	399	1,168
New Borrowings	197	494
Total Inflow	596	1,662
Construction and Other Overhead Expenses	242	740
Selling and Admin Expenses	147	406
Interest Expenses	42	130
Debt Repayments	134	396
Total outflow	565	1,672
Net Balance	31	(10)

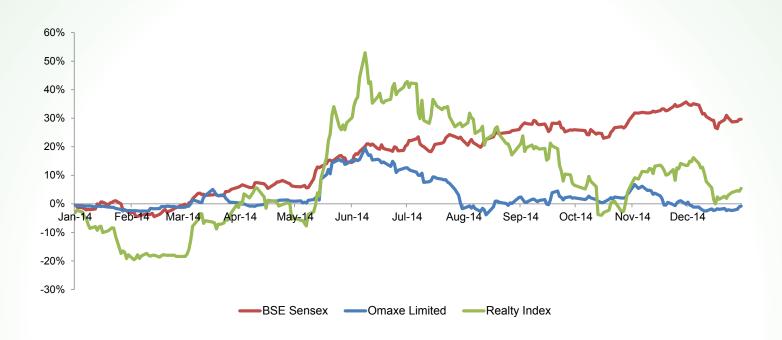
Shareholding Pattern

As on December 31, 2014



Category	No of Shares	Percentage Shareholding
Promoters	13,71,66,194	75%
Financial Institutions / Banks	44,19,949	2%
Foreign Institution Investors	2,03,54,808	11%
Bodies Corporate	1,40,87,221	8%
Individuals	56,22,935	3%
Others	12,49,433	1%
Total	18,29,00,540	100%

Omaxe Limited – Share price movement



Last Trading Price As on January 29, 2015 (www.bseindia.com)	INR 129.65
52 Week High	INR 152.30
52 Week Low	INR 120.05
Market Capitalization	INR 2,371 cr

jiyomaxe

Royal Street, Omaxe Royal Residency, Ludhiana





Pakhowal Road, Ludhiana

A perfect mix of G+2 floors, small and big booths, shops, showroom, serviced apartments and entertainment zone. A prestigious address and well-inhabited complex give it the advantage of captive consumer base along with shopaholics and entertainment aficionados.

Omaxe Heights, Gomtinagar Extn.



We have redefined the culture of living. Beauty of living life with ease, in a comfortable and secured manner, with style and sophistication, in sync with the international standards, with features and fittings to make your life easier and hassle-free, with facilities and amenities to keep you and your family feel no less like the Nawabs. Omaxe Heights Gomti Nagar Extn. is designed and planned keeping in mind the rich cultural heritage and arthitectural style of the great mughal Era. It abounds a perfect balance of great design and luxury.



Way to Success



The Forest Spa, Noida



Mulberry Villa, Omaxe New Chandigarh



Omaxe Connaught Place, Gr. Noida



Omaxe Plaza, Omaxe City, Sonepat



India Trade Centre, Gr. Noida

^{*} Construction update

to ₹379 crore

NEW DELHI: Realty firm Omaxe reported 24 per cent decline in its consoli- Mohit Goel dated net profit at Rs 13.88 (EO, Omaxe Limited, crore for the second quar-Omaxe Limited, one of ter ended 30 September, India's leading real estate development firms, has 2014-15.

It had posted net profit over 90 million square feet of Rs 18.15 crore in the July-of delivered space in both September period of the last contracting, the company is at present undertaking 42 fiscal. The Q2 income from projects. A BSE and NSE operations, however, rose made a mark with some key by 4 per cent to Rs 378.92 projects and engineering by 4 per cent to Rs 378.92 marvels. Mohit Goel, CEO, crore, from Rs 365.45 crore omaze Ltd, talks about the in the second quarter of 2013-14.

Omaxe is currently Rising property prices in undertaking 42 real estate metros and lack of space in projects - 14 group hous-increase in demand for ing, 18 townships and 10 suchas Lucknow, Ludhiana, commercial.

Omaxe raises Q2 Realty firm Omaxe targets tier-II, income by 4% III cities to tap potential demand



spread its footprints in 30 listed company, Omaxe has

Q: How do you see the rise of tier-II and III cities in the country?

space in tier-II and III cities New Chandigarh, Bahadur-PTI garh, Rohtak, Vrindavan,



We have been sticking to our aim of currence even in the North delivering 7-9 million square feet every year. In the last five years, we have increased our real estate delivery to over five times; from 11 million square feet till 2009-10 to 58.3 million square feet till 2013-14.99

Infrastructure development and job opportunities have contributed to the rise in demand for housing and commercial spaces. The commercial spaces. Budget's positive initiatives such as allocation of a seed fund of Rs 7,060 crore for developing 100 smart cities, REIT, incentives for affordable housing, promotion of industrial development and growth of the manufacturing sector will further boost tier-II and III cities. Omaxe has already been taking steps in this direction. We have created a niche market for ourselves in this space and are today present in 30 cities of nine states.

Q: Do you think recent government initiatives will affect the affordable housing segment?

The RBI's move to make citywise classification of affordable housing and periodically review its definition is a step forward. The increase in the

Jaipur, Indore and others. cap of affordable housing eligible for loans under the priority sector was imperative considering the rising prices of homes in the last few years. Homebuyers can now avail loans easily and at a lower interest rate which will in turn lead to a rise in demand of affordable housing. We operate in the affordable segment and 75-80% of our portfolio is in this segment.

Q: What is your mediumterm (9-12 months) outlook for the real estate market in India?

A host of factors will shape the real estate sector and the overall economy in the next 9-12 months subject to inflation and interest rate. The government's intent to promote realty and infrastructure growth has been duly emphasised in the Budget. The RBI's directive on affordable housing is a welcome sign for better prospects ahead.

These factors will find con-

Indian market. However, cities such as Bahadurgarh, Rohtak and Vrindavan are low priced and therefore the take-off quicker.

Q: How has Omaxe's track record been in terms of flats' delivery?

We have been sticking to our aim of delivering 7-9 million square feet every year. In the last five years, we have increased our real estate delivery to over five times; from 11 million square feet till 2009-10 to 58.3 million square feet till 2013-14.

Q: What are your plans?

At present, we are developing 42 projects - 14 group housing, 18 integrated townships, including 2 hitech township and 10 commercial malls, office spaces/SCOs and hotels. These include an integrated township in New Chandigarh 'Omaxe New Chandigarh" and a mixed-land use project "Omaxe City Centre. Faridabad" among others besides several residential and commercial projects. In the next 1-2 years, the company is expected to launch 10-12 projects, most of which shall be in the affordable segment.

hindustantimes

Omaxe Ltd organises home loan fair

LUCKNOW: Real estate company Omaxe Limited organised a

'Home and Home Loan Mela' at Gomti Nagar Extension, Shaheed Path Road on Sunday. Several banks and housing finance companies made their presence felt with an objective to fulfill the the state government's vision of "affordable housing for all" and in the process facilitated snot sanction of loans, advise and speeding up of the documentation process for customers. Institutions like Bank of Baroda, DHFL, HDFC, ICICI Bank, IDBI Bank, PNB Housing Finance Limited, LICHF and State Bank of India along with Omaxe officials were present to apprise customers on status of their dream home and also in getting their loan sanctioned.

hindustantimes

OMAXE DELIVERS POSSESSION IN OMAXE NEW CHANDIGARH

Omaxe Limited starts giving possession of phase I in 'Omaxe New Chandigarh' and residents have begun to move in the plots and independent floors (Silver Birch) located in phase-I. "Landscape greens, wide roads, open spaces, musical fountain etc. adds to the beauty of the township. We recently announced the launch of a group housing project "The Lake". Along with this, we have also begun giving possession of "India Trade Tower"," stated a company spokesman.

JIyomaxe

Omaxe Consolidated Net Profit for Q2 FY15 stands at Rs 13.88 crore

om Limited, one of edia's leading Real Estate mpanies, headquartered in Delhi, reported Consolidated Income from Operations of Rs 378.92 crose for the quarter ended September 30, 2014 as compared ended September 30, 2013, an increase of 4 %.

FINANCIAL HIGHLIGHTS

Pariçales	st ms	GE PTHA	Change
Considered Stocke fore Operators. (FO)	278.00	3641	369X
DON (D)	73.89	56.18	23.80%
Constitute Pitt (FCs)	TLM	18.15	-05575

Consolidated Net Profit for the quarter stood at Rs 13.88 crore as ared to Rs 18:15 crore posted in the quarter ended September 30, 2013.

BUSINESS HIGHLIGHTS FOR 02 FY15 AND FOR H1 FY 15:

- The company during the quarter sold 1.06 mn.sq. ft. valued at approximately Rs 471 crore. Group Housing project at New Chandigach contributed 0.6 mm sq. ft with a sale value of Rs 254 m while residential built-up in Omaze City Centre, Faridabad contributed 0.14 mm, sq. ft with sales value of Rs 62 cr. Further India Trade Centre and Ony Conmanght Place, Goester Noida, Forest Spa, Noida, and Group Housing at Vrindavan were the major contributors with a combined sales value of Rs 106 cr. For the half year ended September 30, 2014, the company sold 1.69 mm sq ft valued at approximately Rs 672 crore.

 • The Company delivered 1.20 mm sq. ft. of space during the quarter across
- rarious projects at Bahadurgach. New Chandigarh, Faridabod, Jaipur
- For the half year ended September 30, 2014, our company has delivered 2.56 mm, sq. fit of spaces across its projects

Omaxe Eternity in Vrindavan is a beautifully crafted and landscaped integrated



township on Chatikkra Road. Spread across approx 95 acres, the township is aptly named as the feeling of unending serenity engulfs you inside the complex. With a

state-of-the-art club "Krishna Retreat", a temple, musical fountain, gated entry with 24hr security, large open and green space, wide roads and quality homes etc. make Omaxe Eternity a perfect confluence of modern and spiritual living.

Mohit Goel

Omaxe.

ओमैक्स योगदान कर रहा है न्यू चंडीगढ़।

नई दिल्ली: रीयल एस्टेट कंपनी ओमैक्स लि. के तिमाही कारोबार में न्यू चंडीगढ़ सबसे अधिक योगदान कर रहा है। कंपनी की एक विज्ञप्ति के अनुसार 30 सितम्बर को समाप्त तिमाही में उसकी 378.92 करोड रुपए की एकीकृत परिचालन आय में न्यू चंडीगढ़ की ग्रूप हाऊसिंग परियोजना ने 264 करोड़ रुपए योगदान किया। कंपनी ने सितम्बर तिमाही में न्यू चंडीगढ, बहाद्रगढ, फरीदाबाद, जयपुर सहित अन्य शहरों में 12 लाख वर्ग फुट जगह की डिलीवरी की।इसमें न्यू चंडीगढ़ परियोजना का योगदान 6 लाख वर्ग फुट रहा।

NEWSBYTES

Omaxe logs profit

NEW DELHI: Omaxe Limited, one of India's leading real estate companies, headquartered here, on Wednesday reported consolidated income from operations of Rs 378.92 crore for the quarter ended September 30, 2014 as compared to Rs 365.45 crore for the quarter ended September 30, 2013, an increase of four per cent, said the firm in a media statement. The consolidated net profit for the quarter stood at Rs 13.88 crore, added the firm. DP



AREA WATCH: NEW CHANDIGARH



GEETU VAID

While the real estate market remained placid in 2014 all over the country, ripples of hope and excitement in the sector were created over the announcement of setting up 100 Smart Cities and an allo cation of ₹7,600 crore for the purpose in the Union Budget. It is no surprise, thus, that over the past few months the Smart Cities proposal has become a sort of come-back anthem for the sector that was tottering due to the lack of funds and the elusive buyers even though this concept has more to do with the technology and infrastructure set up rather than the construc-

tion of a complete new city.

According to a recent concept note released by the Ministry of Urban Develop-ment it is proposed that 100 cities to be developed as Smart Cities may be chosen

a **smart** call?

from amongst the following: One satellite city of each of the cities with a popula-tion of 4 million people or more (9 cities)

Most of the cities in the population range of 1 - 4 million people (about 35

- out of 44 cities)

 All State/UT Capitals,
 even if they have a population of less than one million (17 cities)

 Cities of tourist, religious
- and economic impor-tance not included in above (10 cities)
- Cities in the 0.2 to 1.0 million population range (25 cities

In the vicinity of Chandigarh Punjab Government's ambitious New Chandigarh' project will be a strong contender for this "smart" tag as the township is fast taking shape as a modern planned habitation.

It has already been tagged as Punjab's first Eco Smart City that will not be just another parasite on Chandigarh. An allocation of ₹1,218 crore has been made for this project in the 2014-2015 budget with the clarification that "city will be a selfcontained city and will not be a satellite town of Chandigarh. In fact, it will act as a counter magnet to Chandigarh. The city is being developed on an area of 15,000 acres on the con-



cept of smart city." The area whose key USP is its proximity to the main sec

tors of Chandigarh, has remained the fulcrum of real estate growth around City Beautiful over the past six years. Several state-of-theart mixed-use and residen-tial projects are coming up here. Property prices that had witnessed a steep jump in the 2009-2011 period, have remained stable over the past couple of years. Buyers can choose from plots, independent floors, villas, highrise apartments as well as commercial spaces. The cur-rent price for plots in the primary market is between 116,000 and 119,000 per sq yd, while it is ₹24,000 per sq yd onwards in the resale

market. Independent floors in the resale market are in the ₹50 lakh onwards range depending on the develope

and the area of the units. With major national realty players like DLF, Omaxe already in the process of handing over the posses-sions for plots and inde-pendent floors in the first phase of their projects (DLF Hyde Park and Omaxe New Chandigarh) and GMADA likely to com-plete development work in its Eco City project soon, the end users will soon be testing the livability quo-tient of this budding smart city. Work in projects of oth-er players like Altus group and Manohar Singh & Co is also on full throttle

As one witnesses a saturation in the economic growth and construction



these cities for short and long term investments. With IT, Manufacturing, retail and Auto industries setting up their base in Tier II and III cities, there are ample of opportunities which have resulted in growth of these markets. Real estate is seeing double-digit returns on investment and customers are reaping all the incentives one requires by investing in property. Mohit Goel

CEO, Omaxe Limited

Infrastructure growth, too, has gained momentum here with the 200 ft road from Old Barrier to Siswan T-point getting operational and tender being floated for the extension from Sec-tor 38 West that will provide additional access to the area from the Dakshin Marg in Chandigarh. "New Chandigarh fulfills the parameters of accessibility, energy efficient systems, rainwater harvesting. waste management etc needed for a Smart City. In our project we have catered for all these and more and upgradation like fibre optic cables, automat-ed security etc can be easily incorporated as and when required", says DLF Executive Director (Marketing & Sales) Ananta Raghuvanshi.

Terming the master plan of as its biggest plus point Rohtas Goel, CMD, Omaxe Limited, says "The state government is developing New Chandigarh as a Smart City that is self sustainable, modem and futur-istic. Medical and educational hubs along with world-class recreation centres, parks etc. and promo tion of service driven indus tries have been proposed along with better inter and intracity connectivity". The master plan of the area has sites earmarked for a Super Speciality cancer institute and Medicity, a world class cricket stadium, a knowledge hub besides having Metro connectivity, science park, higher education institutions, vocational training centres.

JIyomaxe

REAL ESTATE



The best-laid plans

Mohit Goel, CEO, Omaxe Limited, is eagerly looking at increasing the company's footprint in tier II and III cities

INTERVIEWED BY JAYASHREE MENDES

Omaxe is a leading real estate developer in northern India. How do you perceive the real estate market growng in those locations?

We have a vast presence in north and entral Indian states of UP, Haryana. MP, Punjah, etc. The real estate growth has been encouraging in the last few years and improving for good. These cities have been giving up traditional homes and lifestyle for modern homes and embracing community living where lifestyle facilities value add their living experience. The idea of self-sustained

townships is fast catching up. Fast infrastructure development, friendly policies rising income and employment opportunities have encouraged people to harness the opportunities available in these cities and as a result developers too have taken a leap. The demand-supply dynamics remains comfortable.

your outlook on the real-estate prices over the next one year?

A host of factors will shape real

estate sector and the overall econ

the next nine to 12 months subject to inflation and interest rate. The government's intent to prome realty and infrastructure growth has been duly emphasised in the Budget. The RBI's directive on affordable hous ing, too, is a positive move and a wel-come sign for better prospects ahead The concept note on smart cities put forward by the government, too, signals good signs ahead. The interest rate remains a concern. However, declining offation may see RBI cut rates in the coming time

REAL ESTATE



idering that the Budget has proided a boost to affordable bousing ow does Omaxe plan to capitalise on his going forward?

offordable homes face considerable hortage. Omage has majorly been an ffordable housing player. Our presence in tier II and III cities catering to that newse category has been the reason thy Omizze properties go off the shelf prickly. Besides, we offer a wide range f offerings - from plots, villas, foors youp housing, etc. We see not only apunding our existing projects but also soking for viable locations that pose agnificant opportunity in tier II and III ities. Our presence in 30 cities, out of which we have offered possession in 23 uch cities encompassing delivery of 58 nillion sq. ft. only reinforces our comnitment and strength.

Sould you offer a glimpse of the toyal Residency in terms of it being

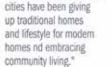
riced at approximately Run0 lakh, nese apartments are crafted to inspire eith units of L685 sq. ft, in JBHK+3 imple parking space, open gym, driver ngs, etc are some of the exciting of-

Mohit Goel, CEO, Omase Limited

and world-class fectures and amornities The concept of live-work-play will be re-defined. Omaxe City Centre's offerings aren't just limited to residential complex. The World Street Junction will be the main attraction. Aesthetical elegance through design, elevation and landscaping, reminiscent of destinations like Landon, New York, Johannesburg. Buenes Aires, Singapore and Melbourns will be recrusted. The project will also have options of SCO plots, retail, underground pallika bazar, office space service apartments, hypermarket, hotel and restaurant and family entertainmen centre and club. Designed by DYER, an acclaimed London based architect beau tiful landscape, walkways, world-class clash will add to its desirability.

erore from equity in June. Could you tell is about the status? What are some the projects the money will be used on? We are in the very preliminary stage of the consultation process.

Most of the money that we raise speeding up construction and expand-



The real estate growth

has been encouraging

in the last few years and

improving for good. These

ओमैक्स जटाएगी ५०० करोड रुपये

नई दिल्ली। रियल एस्टेट कंपनी ओमैक्स ने ऋण प्रतिभृतियां जारी कर 500 करोड़ रुपये तक की राशि जुटाने की तैयारी की है।

भारतीय स्टेट बैंक का मुनाफा ३१ प्रतिशत बढ़ा

वर्ड दिल्ली/संबर्ड एमेरियां

टेश के समयो बाद बेंबर पारतीय स्टेट बेंक (एसबीआई) का मुनापर सिलंबर 2014 में समाज दूसरी विमानी 30.5 प्रविशत बहकर 3,100.41 रुपने हो नया।

र्षेत्र का एकल मुत्राष्ट्रा फिल्ले साल जुलाई-सितंबरविपारी के दौरान 2,375 अतो हरूपने था। विस वर्ष 2014-15 की सितंबर में समाप्त विभागी में एनपीए के लिए पूंजी प्रायधान 41 प्रतिशत बहकर 4,274 करोड़ रूपये हो गया जो विहले साल सितंबर में 3,029 करोड़ रुपये गा।

दिगम बाहम निर्माता टाटा मोटर्स का एकीकृत सुद्ध लाभ ३० सिर्वबर को सम्बन्ध दूसर्ग विमाही में 7.08 प्रविशव

चटबर 3,290.86 करोड़ रुपये रा गया। कंपनी ने जुलाई-सितंबर 2013-14 की अवधि में 3,541.86 करोड़ रूपये का

कोकृत शुद्ध लाभ कमावा था। ओमेक्स की आब में चार फीसदी इनाफाः रियाल एसटेट कंपनी ओपेक्स को चाल् वित वर्ष की दूसरी विमानी में परिचालन से 378.92 करोड़ रुपये की एकोकृत आय हुई। यह रिखले वर्ष की समान अवधि को तुलना में चार प्रतिकत ज्यादा है।

The increase in FAR will encourage vertical and



new development in Delhi. It is a good move by the government to allow for more real estate space and development. This will help stem the rise in price of homes in Delhi and give a boost to

affordable housing. However, this move will put immense pressure on Delhi's infrastructure and resources for which the government must think ahead.

Mohit Goel CEO, Omaxe Limited

Be in Touch

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